



POINTS
OF LIGHT

ANNUAL REPORT 2019

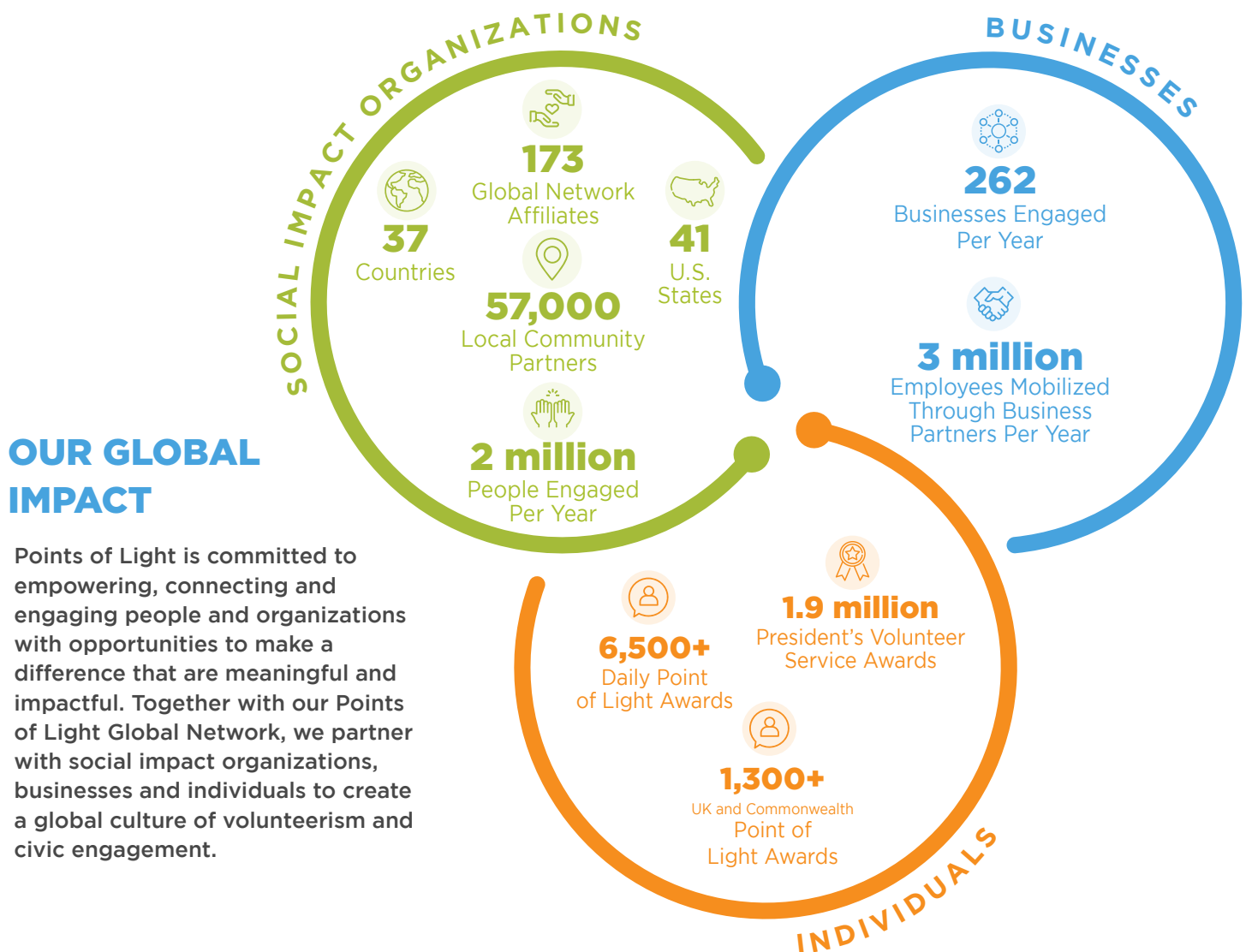


AT POINTS OF LIGHT,
we believe that the most **powerful
force of change** in our world is the
individual — one who makes a positive difference.

We are a nonpartisan organization that inspires, equips and connects nonprofits, businesses and individuals ready to apply their time, talent, voice and resources to solve society's greatest challenges. And we believe every action, no matter how small, can have an impact and change a life.

Points of Light is committed to empowering, connecting and engaging people and organizations with opportunities to make a difference that are personal and meaningful. With our global network, we partner with corporations to help them become leaders in addressing challenges and encouraging deeper civic engagement that our society needs.

Together, we are a force that transforms the world.



A LETTER FROM OUR CHAIRMAN AND PRESIDENT & CEO

Dear Friends,

The power of the individual spirit has been a beacon throughout history – trying and triumphing time and time again.

Every day – whether on the streets, in the news or on our screens – we see the world is not a perfect place, but we also see the power of the individual spirit, the best in people uplifting others. While challenges facing our world are complex and continue to evolve at an astonishing pace, we see people continuing to reaching deep within themselves and reach out to others, working to solve our society's most persistent issues.

We know that sometimes change is slow, and then comes all at once. Now more than ever, people are looking for the inspiration, creativity and sustained energy to create lasting change. And individuals are doing so in a variety of ways – from volunteering to voting, donating, using their voice, or deciding with their dollars which products, services and companies to support in issues that matter most to them.

The 21st century has already seen sweeping change, led by the power of people, and accelerated by the power of technology, piercing barriers and established norms to create new norms. We believe historians will look back on this period as a new age – The Civic Century. A time defined by sweeping and lasting civic engagement.

In fiscal year 2019, together with our more than 170 Global Network affiliates across 37 countries and 262 businesses engaged on the front lines of social impact work, we were able to activate 5 million people in 14 million hours of service.

We identified new and innovative ways to take action. Our partnership with Starbucks to develop and scale The Starbucks Foundation Service Fellows harnesses the power of people where they are to make change in their communities. Our partnership with Disney Parks on the Disney Family Volunteering Reward Program is creating a societal shift, helping change behaviors and social norms to make the world a better place.

And we know what we celebrate is a reflection of what we value, which is why we continue to uplift the work of those who do the extraordinary every single day. This year we honored the 6,500th Daily Point of Light Award recipient, as well as the inaugural George H.W. Bush Points of Light Award recipients.

It is the daily accomplishments of these incredible individuals, as well as the 64 million Americans who volunteered this year, in partnership with our nonprofit and corporate partners support and innovative partnerships, that will move the civic century forward.

We are grateful to our incredible partners, donors and supporters, who have helped raise Points of Light to new levels and share our vision for the civic century.

Thank you for continuing this journey with us. It is with your support that the world we envision – one where every individual can discover and act on their power to make a difference, a world where it is impossible for someone to sit on the sidelines of change – becomes a reality.

In service



A handwritten signature in black ink, appearing to read "Neil Bush".

Neil Bush
Chairman, Board of Directors



A handwritten signature in black ink, appearing to read "Natalye Paquin".

Natalye Paquin
President & CEO

**INSPIRING, EQUIPPING
AND MOBILIZING PEOPLE
TO TAKE ACTION THAT
CHANGES THE WORLD**

2019 POINTS OF LIGHT PROGRAMS & EVENTS

In fiscal year 2019, Points of Light's programs and events made it possible to see the power of people when it's needed most.



THE INAUGURAL GEORGE H.W. BUSH POINTS OF LIGHT AWARDS AND GALA

Points of Light was proud to establish The George H.W. Bush Points of Light Awards, recognizing individuals who are advancing solutions in ways that also demonstrate the extraordinary traits of the 41st President of the United States. Honorees Khloe Thompson and Maria Rose Belding were the inaugural recipients of the award, and received a grant to increase their impact. Additionally, Garth Brooks was honored as the Inaugural George H.W. Bush Points of Light Award for Caring and Compassion. All three were honored at the gala, which was held on the Intrepid Sea, Air & Space Museum in New York City. The evening was an inspirational moment to celebrate the late President Bush and ensure his legacy of service inspires others for generations to come.

EXPANDING THE STARBUCKS FOUNDATION SERVICE FELLOWS

Points of Light and The Starbucks Foundation announced the expansion of The Starbucks Foundation Service Fellows Program, an innovative model that proposes an alternative option to national service. Following a successful six-month pilot in 2018, the full-scale program was expanded to seven new markets, reaching 20 cities and engaging 100 Starbucks partners (employees). The program is designed to provide additional capacity to local nonprofit organizations while providing an opportunity for Starbucks partners to expand their skill sets, experience new opportunities and to get involved in their communities.



POINTS OF LIGHT CONFERENCE

This year, attendees from 30 countries around the world gathered for four days of inspiration and celebration in St. Paul, Minnesota at the Points of Light Conference. We celebrated the power of people to lead and lend support to causes they cared about, claiming this time as the civic century. Additionally, workshop and forum leaders shared best practices, tools, and strategies to help all types of organizations and individuals be civically engaged. Former NFL player and activist Wade Davis, Editor-in-Chief of Teen Vogue Lindsey Peoples Wagner, and activists Nadya Okamoto and Christina Meredith, were just a handful of the amazing speakers who joined Points of Light to share their stories and highlight the importance of creating a civic society. Visit Saint Paul named the conference the 2019 Event of the Year.

2019 POINTS OF LIGHT PROGRAMS & EVENTS (CONTINUED)

CELEBRATING THE DISNEY AND POINTS OF LIGHT VOLUNTEER FAMILY OF THE YEAR

Points of Light was proud to work with longtime partner, Disney Parks, to conduct a nationwide search for the 2019 Disney and Points of Light Volunteer Family of the Year. The Aguirre family of McAllen, Texas was recognized for their work founding Emily's Meals, an organization which feeds 40 homeless individuals every day. They were selected from thousands of nominations and received a surprise televised visit on Good Morning America. The Aguirre Family received a \$10,000 grant to support Emily's Meals, and their nominating organization also received a \$10,000 grant, while each of the four finalist families received a \$5,000 grant for the nonprofit they volunteer with. All five families celebrated Family Volunteer Day together in Walt Disney World Resorts.



POINT OF LIGHT'S GLOBAL GATHERING IN INDIA

Our Points of Light Global Network Gathering in New Delhi, India brought together 56 leaders from 27 organizations and 20 countries for an incredible shared adventure. Hosted by our Global Network member, iVolunteer India, the gathering provided time for Global Network leaders reflected on their journeys as changemakers and the brand promise we are building together. We shared innovations and heard from leading social entrepreneurs. Additionally, we had a corporate gathering led by iVolunteer and celebrated the iVolunteer Award recipients who are leaders in India for their incredible volunteer work.

AWARDING DAILY POINT OF LIGHT AWARD #6,500

Points of Light was thrilled to award Daily Point of Light Award #6,500 to Tammy Conner. Tammy has dedicated her time to provide ongoing support for sick children and their families through the Casey Cares Foundation. The Rosedale, Maryland resident volunteers hundreds of hours each year to help through planned events, program initiatives and even special requests. Casey Cares keeps families' spirits high, and helps critically ill children and their families create lasting good memories during what is an otherwise stressful and complicated time. Touching the lives of hundreds of children over the last five years through her service, Tammy is bringing joy to families who need it most.

DEEP DIVE: PROGRAMS TO TRANSFORM THE FUTURE



At Points of Light, we strive to become a cultural catalyst to create a world where it is easy for individuals to take action, and we believe in programs that drive transformative, lasting change. Here are some of our programs from fiscal year 2019 that have helped advance our mission in a deeper way.

THE STARBUCKS FOUNDATIONS SERVICE FELLOWS: ERASING THE SIDELINES

Reimagining employer-led service models, The Starbucks Foundation Service Fellows is an innovative program that provides an alternative to current service options, recognizing and creating opportunity for those who are not afforded volunteer time – truly erasing the sidelines for people to get involved.

Fellows of the program are paid to work 20 hours with a local nonprofit, while continuing to work the rest of their hours at their Starbucks store. In addition to boosting much needed capacity for nonprofits, it leaves a lasting impact on the Fellows who participate.

Makenzee Ruley, a Fellow for HandsOn Miami, said, “This fellowship has taught me skills that I wouldn’t normally pursue and has taught me new ways to participate and be more hands on with my community.”

Programs like The Starbucks Foundation Service Fellows are an example of how companies are harnessing the power of people to build capacity and drive change in communities, and finding new ways to remove barriers to civic engagement.

THE DISNEY FAMILY VOLUNTEERING REWARD PROGRAM: CREATING A MOVEMENT

When Disney Parks wanted to create a more meaningful impact through their program in which park tickets are given to nonprofits, they turned to Points of Light for our expertise in building transformational programs. Believing in the magic of family time, we created the Disney Family Volunteering Reward Program, which provides Disney Park tickets to nonprofits and schools who host family volunteer programs.

Recognizing a gap in opportunities for younger children to volunteer, and challenges for smaller nonprofits, resources and research from the program – like the Small Organization Guide to Family Volunteering – as well as the incentives of park tickets, have helped move nonprofits into a new space. More than 2,000 nonprofits in the program had not participated in family volunteering before.



This is truly an example of a company recognizing the importance of seeding the next generation in the power of giving back, while finding value in their own business alignment based on their audience and core values.

What started as a program has become a movement. To date, more than 9,600 organizations have engaged 154,000 families in nearly 4 million hours of volunteer service nationwide.

DEEP DIVE: PROGRAMS TO TRANSFORM THE FUTURE (CONTINUED)

SERVICE ENTERPRISE: BUILDING A STRONGER SECTOR

56% of nonprofits say their work force is 75% volunteers*. The need to ensure nonprofit readiness to work with volunteers, and provide a great experience for volunteers, is essential to nonprofit success.

Points of Light's Service Enterprise program strengthens nonprofit capacity through fundamental and strategic use of volunteers. While most capacity building funding targets operational needs, Service Enterprise is a change-management approach that equips nonprofits to fully leverage the power of people.

To date, more than 560 nonprofits have been Service Enterprise certified. 80% reported an increase in both volunteers and skill-based volunteers. And across the board, Service Enterprises experience a 23% increase in volunteers annually, translating to \$63,000 in valued labor.

The Iowa Commission on Volunteer Service, Volunteer Iowa, invested in Service Enterprise and a network of sub-hubs in Iowa, and has seen the impact it's made to the more than 40 organizations across the state who have become certified. In 2019 they hosted their first remote cohorts in areas of the state that would otherwise not have access to such high-quality, research based and capacity building training.

"This directly helps us meet our mission to improve lives, strengthen communities, and foster civic engagement through service and volunteering," said Michelle Raymer, senior program officer, engagement and infrastructure, Iowa Commission on Volunteer Service. "We truly believe that Service Enterprise is a game changer for advancing effective volunteer engagement across Iowa and across the country."



THE CIVIC 50: EXPANDING BENCHMARKING FOR GROWTH

According to the Edelman Trust Barometer, 73% of people say a company can take actions that both increase profits and improve conditions in communities where they operate. Businesses can lead the way in corporate citizenship, and we've seen this for years through our annual benchmarking and recognition program, The Civic 50.

This year, The Civic 50 was expanded from a national program, to include two regional versions of The Civic 50, honoring small, medium and large businesses who work exclusively in those areas. In fiscal year 2019, The Civic 50 Orange County (California) and The Civic 50 Colorado helped to set a standard of corporate social responsibility in their communities.

Points of Light recognizes the importance companies play in the civic century, working to advance and increase the social impact in their communities. Working with our Global Network members – OneOC and CSR Solutions of Colorado – we were able to deliver a day of programming with leading speakers to support businesses in this work, provide benchmarking to businesses in the community on their impact, investment, institutionalization and integration, and recognize these outstanding companies for their work.



*Verified Volunteer Report 2018.

HIGHLIGHTS FROM THE POINTS OF LIGHT GLOBAL NETWORK



Across the world, Points of Light Global Network affiliates are activating volunteers in both innovative and traditional work. As leaders in their communities, they bring the skills and knowledge to understand the most pressing needs in their area, and bring the power of people to meet those needs. Here are just a few highlights from the past year.

HANDSON BROWARD: FLORIDA, UNITED STATES

HandsOn Broward launched “Parkland Hearts” in response to the shooting at Marjory Stoneman Douglas High School. They carried out 17 service projects, each dedicated to a victim, in the honor of causes or services they were passionate about. Projects included acts of kindness, donations to animal shelters, creating military care packages, a beach clean up and much more. In addition, HandsOn Broward did an art project where people cut out a heart and wrote a note, poem, or tribute to victims, their families and the larger community, and created an art installation. Dale Mandell, president and CEO of HandsOn Broward, said, “this whole thing had one thought in mind, and that was ‘service heals’.” barriers to civic engagement.

PRO VOBIS: ROMANIA

In September 2019, Pro Vobis supported Electronic Arts Romania in their corporate volunteer day, engaging employees in diverse projects supporting four local organizations. The four projects included:

- EA employees helped refurbish Pinocchio Children Center, an emergency center that takes in children who are without a family or home. They repaired and repainted 11 bedrooms, cleaned the courtyard and repaired a wooden gazebo. In addition, the volunteers set up an outdoor seating area for children, with four new benches and flower installations.
- Volunteers gathered at Vacaresti Natural Park, one of the biggest urban nature parks in Europe, for a clean up, gathering more than 70 bags of debris and garbage, sanitizing the walking trails and amphitheater, and cutting weeds and invasive plants.
- At the Red Panda Animal Shelter, EA volunteers painted fences of 11 paddocks and refurbished the floors of 12 paddocks, to create a safer and cleaner space for the dogs at the shelter. They also staged a photo shoot to facilitate adoption of the dogs.
- SOS Children Villages Romania serves youth throughout the region. Volunteers who served here assembled 157 hygiene kits, adding personalized cards and words of encouragement to the children who would receive them. They also painted rocks for a Kindness Rocks Corner to be set up in the Bucharest SOS village.



HANDSON HONG KONG: HONG KONG, CHINA

“Our youth are the future stewards of the city,” said Catherine Dannaoui, head of communication for HandsOn Hong Kong. The organization is dedicated to making volunteer opportunities more accessible and rewarding for families, where research shows volunteer opportunities for families feel limited. They are pouring more resources and energy into helping others understand the power of family volunteering, including giving talks and sharing volunteer opportunities for schools across the community. On Family Volunteer Day, they gathered 180 volunteers to teach families about recycling and pollution, and create upcycled materials for the community centers and senior centers.

SPARK THE CHANGE COLORADO: COLORADO, UNITED STATES

In Colorado, 3 in 10 individuals have a severe mental health need. Spark the Change Colorado wanted to explore if skill-based volunteering could be leveraged to address a community need. Licensed volunteers, who were vetted and trained, worked in two ways – through host sites to strengthen nonprofits and school’s ability to provide services, as well as through private practices. By recruiting and connecting professional volunteers to provide mental health services to vulnerable populations, this program was able to serve 912 low-income Coloradans in the first year, providing more than 4,100 hours of counseling.

VOLUNTEER IRELAND: IRELAND

Volunteer Ireland is the national volunteer development organization of the Republic of Ireland, and last year they recognized a gap in national volunteer research. They developed research through a combination of literature review, a national survey and focus groups in both rural and urban areas. Key takeaways include that organizational preparedness is critical when it comes to having a positive impact on the health and well-being of volunteers, and that the best way to ensure a positive experience for volunteers is to help train, support and implement best practices in volunteer management. This research and data will be used to advocate, train and develop resources around volunteer management best practices and improving the mental health of volunteers.



POINTS OF LIGHT

THE POINTS OF LIGHT GLOBAL NETWORK

ACT Volunteer Center - USA
Activate Good - USA
Amsterdam Cares - Netherlands
Asociacion Trabajo Voluntario - Peru
Atados - Brazil
Benenova Paris - France
Boston Cares - USA
Business Volunteers Maryland - USA
CAF Charitable Foundation for Philanthropy Development - Russia
Cape Fear Volunteer Center - South Africa
Capital Area United Way Volunteer Center - USA
Capital Area United Way Volunteer Center
Caring Choices - USA
Center for Volunteer and Nonprofit Leadership - USA
Charities Aid Foundation Southern Africa
Chicago Cares Inc. - USA
Cincinnati Cares - USA
City of Bloomington Volunteer Network - USA
Community Foundation of the Lowcountry - USA
Community Link ABQ - USA
Curacao Cares - Curacao
Do Something Good - Malaysia
Empact - Singapore
Ethelon - Greece
Fundacion Hazlo posible - Spain
Genesee Serves - USA
Giving DuPage - USA
Glasswing International - El Salvador
HandsOn Athens - USA
Hands On Asheville-Buncombe - USA
Hands On Birmingham - USA
HandsOn Broward - USA
Hands On Charlotte - USA
Hands On Greenville - USA
Hands On Hartford - USA
Hands On Manila Foundation, Inc - Philippines
Hands On Mexico - Mexico
Hands On Nashville - USA
Hands On Orlando - USA
Hands On Tokyo - Japan
HandsOn Battle Creek - USA
HandsOn Bay Area - USA
HandsOn Blue Ridge - USA
HandsOn Bogota - Colombia
HandsOn Central California - USA
HandsOn China - China
HandsOn Greater Phoenix - USA
HandsOn Greater Portland - USA
HandsOn Greater Richmond - USA
HandsOn Hong Kong - China
HandsOn Kansas State - USA
HandsOn Korea - South Korea
HandsOn London - United Kingdom
HandsOn Maui - USA
HandsOn Miami - USA
HandsOn New Orleans - USA
HandsOn Northeast Ohio - USA
HandsOn Northwest North Carolina - USA
HandsOn River Region - USA
HandsOn Sacramento - USA
HandsOn San Diego - USA
HandsOn Suburban Chicago - USA
HandsOn Texarkana - USA
HandsOn Twin Cities - USA
HelpLine Center - USA
Indorelawan - Indonesia
iVolunteer - India
iVolunteer - USA
Jersey Cares - USA
Killeen Volunteers, Inc. - USA
L.A. Works - USA
Lake County Cares - USA
Long Island Volunteer Center
Metro United Way Volunteer Connection - USA
MilanoAltruista - Italy
Montgomery County Volunteer Center - USA
National Volunteer & Philanthropy Centre - Singapore
New York Cares - USA
OneOC - USA
Our Health, Inc. - USA
Pass It Along - USA
PATH Volunteer Center - USA
Pittsburgh Cares - USA
Pontis Foundation - Slovak Republic
Pro Bono Lab - France
Pro Vobis - Centrul National de Resurse pentru Voluntariat - Romania
Regionalne Centrum Wolontariatu - Poland
RochesterCares, Inc. - USA



POINTS OF LIGHT

THE POINTS OF LIGHT GLOBAL NETWORK (CONTINUED)

RomAltruista - Italy
Ruach Tova - Israel
Samen Voor Eindhoven - Netherlands
Seattle Works - USA
Skylands RSVP & Volunteer Resource Center - USA
Spark the Change Colorado - USA
The Service Collaborative of WNY - USA
The Stakeholders, Inc. - USA
The Volunteer Center of Monterey County - USA
The Volunteer Center of Northeast Metropolitan Chicago - USA
The Volunteer Center of Santa Cruz County - USA
The Volunteer Center of the Triad - USA
The Volunteer Center of United Way of Yellowstone County - USA
The Volunteer Center, a program of the Round Rock Area Serving Center - USA
Time Heroes Foundation - Bulgaria
Trieste Altruista - Italy
United Way for Greater Austin - USA
United Way for Southeastern Michigan - USA
United Way HandsOn Suncoast - USA
United Way of Acadiana Volunteer Center - USA
United Way of Central Indiana Volunteer Center - USA
United Way of Central Iowa - USA
United Way of Central Oklahoma Volunteer Center - USA
United Way of East Central Iowa - USA
United Way of Greater Philadelphia and Southern New Jersey - USA
United Way of Greater Portland - USA
United Way of Greater St. Louis Volunteer Center - USA
United Way of Greater Stark County - USA
United Way of Greater Toledo - USA
United Way of Inner Wisconsin - USA
United Way of Johnson & Washington Counties - USA
United Way of King County - USA
United Way of Larimer County Volunteer Center - USA
United Way of Monmouth and Ocean Counties - USA
United Way of Northeast Florida - USA
United Way of Northern New Jersey - USA
United Way of Northwest Georgia Volunteer Center - USA
United Way of Northwest Vermont Volunteer Connection - USA
United Way of Palm Beach County Volunteer Center - USA
United Way of San Antonio and Bexar County - USA
United Way of Snohomish County Volunteer Center - USA
United Way of Southern Nevada - USA
United Way of Southwest Michigan - USA
United Way of the Dutchess-Orange Region - USA
United Way of the Greater Dayton Area - USA
United Way of Utah County - USA
United Way of Volusia-Flagler Counties - USA
United Way of York County - USA
Voluntariado y Estrategia - Spain
Voluntarios de Panamá - Panama
Volunteer Alexandria - USA
Volunteer Arlington - USA
Volunteer Canada - Canada
Volunteer Center of Burlington County Inc. - USA
Volunteer Center of Cedar Valley - USA
Volunteer Center of Lehigh Valley - USA
Volunteer Center of Lubbock - USA
Volunteer Center of South Jersey - USA
Volunteer Center of Story County - USA
Volunteer Center RSVP - USA
Volunteer Center Serving Howard County - USA
Volunteer Collier - USA
Volunteer Connections - USA
Volunteer Connections Montcalm-Ionia Counties - USA
Volunteer Delaware - USA
Volunteer East Tennessee - USA
Volunteer Fairfax - USA
VOLUNTEER Hampton Roads - USA
Volunteer Houston - USA
Volunteer Intergenerational Center - USA
Volunteer Ireland - Ireland
Volunteer KC - USA
Volunteer Lenawee! - USA
Volunteer Memphis - USA
Volunteer New York! - USA
Volunteer Prince William - USA
Volunteer Ventura County - USA
VolunteerCNY - USA
VolunteerConnect - USA
Volunteering Hungary - Centre of Social Innovation - Hungary
VolunteerLEON - USA
VolunteerLinc
VolunteerNow
Washoe County School District



A LETTER FROM OUR CHIEF FINANCIAL OFFICER

Dear Friends,

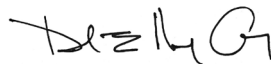
Points of Light is grateful to the many donors and partners who share our commitment to empowering, connecting and engaging people and organizations with opportunities to drive meaningful change. Their generous support continues to increase our collective impact around the world.

In fiscal year 2019, overall revenue was US \$19.7 million. In addition, we received US \$4.5 million in grants, which will be recognized as revenue in the future when contractual conditions are met. We continue to invest in programs that bring the power of people to bear where it is needed most. These programs engage corporate employees in the communities where they live and work; build the capacity of nonprofits to maximize the impact and effectiveness of volunteers; uplift the stories of today's civic and volunteer leaders; and equip future generations to lead and lend support to causes they care about.

Organizational expenses were US \$18.5 million, reflecting our ongoing commitment to be diligent stewards of the resources provided to us. Our program expenses account for 76% of our total expenses, including grants made to our affiliates around the world to bring the power of people to issues in their communities.

Points of Light is well-positioned to continue our work to inspire and enable actions that create meaningful change today and catalyze future generations to carry this commitment forward. Thank you for your continued support. Together, we are a force that transforms the world.

In service,

A handwritten signature in black ink, appearing to read "Robert E. Herrera".

Robert E. Herrera
Chief Financial Officer



POINTS OF LIGHT

POINTS OF LIGHT FOUNDATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION (*)

Year ended September 30

	2019	2018	\$ Change
Assets			
Cash and cash equivalents	\$1,822,554	\$823,688	\$998,866
Investments at fair value	8,430,572	8,218,415	212,157
Receivables	1,150,208	800,114	350,094
Other assets	<u>3,311,582</u>	<u>3,442,099</u>	<u>(130,517)</u>
	<u>\$14,714,916</u>	<u>\$13,284,316</u>	<u>\$1,430,600</u>
Liabilities and Net assets			
Total liabilities	<u>9,494,257</u>	<u>9,268,379</u>	<u>225,878</u>
Net Assets			
Without donor restriction	(1,564,442)	(2,531,416)	966,974
With donor restrictiojn	<u>6,785,101</u>	<u>6,547,353</u>	<u>237,748</u>
Total net assets	<u>5,220,659</u>	<u>4,015,937</u>	<u>1,204,722</u>
Total Liabilities and Net Assets	<u>\$14,714,916</u>	<u>\$13,284,316</u>	<u>\$1,430,600</u>

(*) Points of Light Foundation's auditors have expressed an unqualified opinion on our September 30, 2019, consolidated financial statements. The financial statements include associated notes that are essential to understanding the information presented herein. The full set of statements and notes is available at Points of Light's website, pointsoflight.org

POINTS OF LIGHT FOUNDATION CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (*)

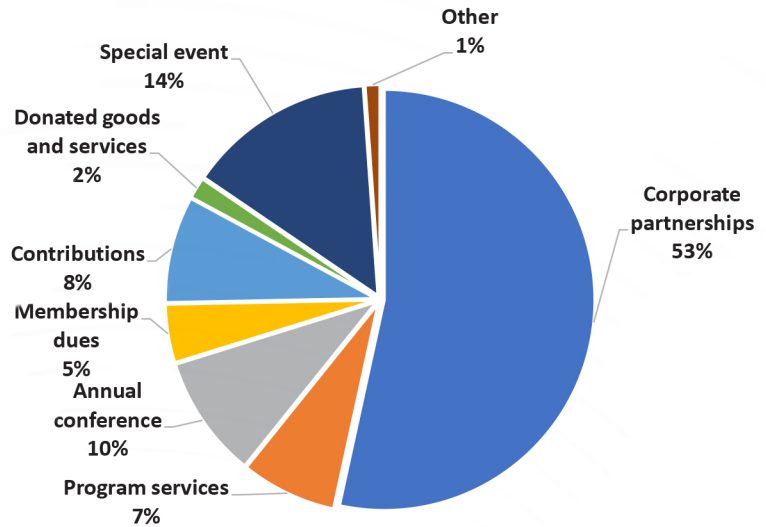
Year ended September 30

	2019	2018	\$ Change
Revenue, Support, and Gains:			
Corporate partnerships	\$10,536,188	\$13,282,825	(2,746,637)
Program services	1,451,934	2,329,180	(877,246)
Annual conference	1,859,065	2,131,136	(272,071)
Membership dues	885,603	750,856	134,747
Contributions	1,616,322	2,099,492	(483,170)
Donated goods and services	320,957	434,534	(113,577)
Special event	2,833,585	291,330	2,542,255
Other	221,949	988,670	(766,721)
Total Revenue, Support, and Gains:	<u>\$19,725,603</u>	<u>\$22,308,023</u>	<u>(2,582,420)</u>
Expenses			
Program Expenses			
Corporate solutions	5,406,125	4,642,007	764,118
Capacity building	4,185,657	5,522,311	(1,336,654)
Recognition, youth and family	3,819,375	3,432,813	386,562
Other programs	<u>688,315</u>	<u>2,078,683</u>	<u>(1,390,368)</u>
Total Program Expenses	<u>14,099,472</u>	<u>15,675,814</u>	<u>(1,576,342)</u>
Supporting Expenses			
Management and General	3,817,226	3,691,605	125,621
Fundraising	<u>604,183</u>	<u>968,139</u>	<u>(363,956)</u>
Total Supporting Expenses	<u>4,421,409</u>	<u>4,659,744</u>	<u>(238,335)</u>
Total Expenses	<u>18,520,881</u>	<u>20,335,558</u>	<u>(1,814,677)</u>
Change in net assets	<u>\$ 1,204,722</u>	<u>\$ 1,972,465</u>	<u>\$ (767,743)</u>



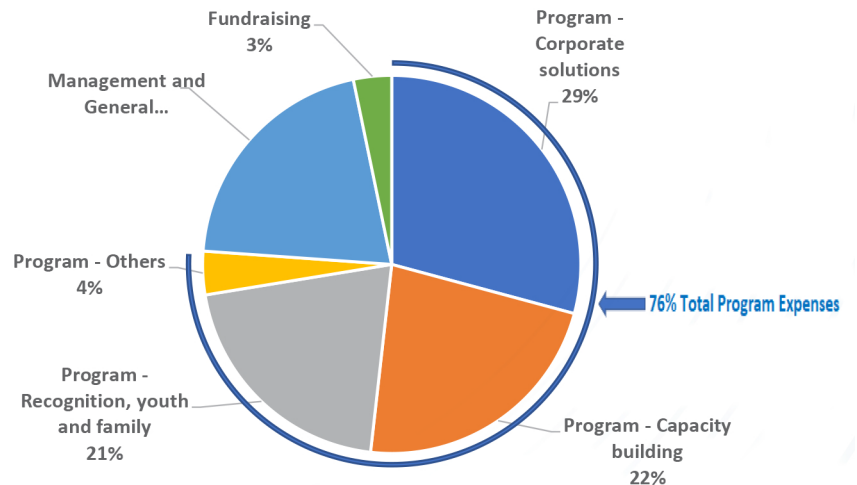
POINTS OF LIGHT

POINTS OF LIGHT FOUNDATION FY2019 CONSOLIDATED FINANCIAL INFORMATION



FY2019 Sources of funds

Corporate partnerships	\$10,536,188
Program services	\$1,451,934
Annual conference	\$1,859,065
Membership dues	\$885,603
Contributions	\$1,616,322
Donated goods and services	\$320,957
Special event	\$2,833,585
Other	\$221,949
Total Revenue	\$19,725,603



FY2019 Use of funds

Program - Corporate solutions	\$5,406,125
Program - Capacity building	\$4,185,657
Program - Recognition, youth and family	\$3,819,375
Program - Others	\$688,315
Management and General	\$3,817,226
Fundraising	\$604,183
Total Expenses	\$18,520,881



POINTS OF LIGHT

SPONSORSHIP & COMMUNITY IMPACT PARTNERS

\$1M+

AbbVie
The Starbucks Foundation
The UPS Foundation
The Walt Disney Company

\$100,000-999,999

Activision
Adidas
Alexion Pharmaceuticals
Altria Group
American Express
Bank of America Foundation
Dow Chemical Company
Electronic Arts, Inc.
Fidelity Investments
Hilton
The Home Depot Foundation
L'Oréal USA
Mondeléz International
The Moody's Foundation
Prudential
PriceWaterhouseCoopers
Southwest Airlines
Sterling Volunteers
Target Corporation
UBS Wealth Management
3M

\$50,000-99,999

Bessemer Trust
Booz Allen Hamilton
The Coca-Cola Company
Concentrix
Deloitte
FedEx Corporation
J.Crew
JPMorgan Chase & Co.
Medidata Solutions
Snap, Inc.
Toyota
United Technologies

Vertex Pharmaceuticals, Inc.
Wells Fargo Bank

\$25,000-49,999

AT&T
Bellisio Foods
Blackbaud
Boston Scientific Corporation
Bush Foundation
C&S Wholesale Grocers, Inc.
Cargill Foundation
Charles Schwab, Inc.
Comcast
General Motors
IBM
John Hancock Financial Services
KeyBank
KPMG
Liberty Mutual Insurance
Mullen Lowe
Nationwide Insurance
Pfizer
Singing For Change
State Street
UnitedHealth Group
Warner Bros. Entertainment Inc.
Wasserman Foundation

\$10,000-24,999

Atrium Health
Citi
Clif Bar, Inc.
Cox Enterprises
CSAA Insurance Group
General Mills
HPE
Merit
New York Life Insurance Company
Orion Associates
Pitney Bowes, Inc.
Regeneron
SAP
Securian Financial Group
S&P Global Foundation

TEGNA Foundation
Verizon

\$2,500-9,999

Exelon
Gap Foundation
Timberland Company

<\$1,000

Jill Friedman-Fixler

THE GEORGE H.W. BUSH POINTS OF LIGHT AWARDS GALA

\$500,000+

The Ambassador of the
State of Qatar
H.E. Meshal Bin Hamad Al-Thani
and Mrs. Al-Thani

\$250,000-499,000

Toyota

\$100,000-249,000

Ray Chambers, The MCJ
Amelior Foundation
Mark Cuban Foundation
Patricia and Victor Ganzi
Maurice Greenberg,
The Starr Foundation
Don King
Johnny and Jeanie Morris,
Bass Pro Shops
The UPS Foundation

\$50,000-99,999

Daniel O'Connell, Vestar Capital
Partners
The Love Foundation, Mike and
Jacquelyne Love
Marlene Malek Family Charitable
Trust
Paul Singer
Unanue Family



POINTS OF LIGHT

THE GEORGE H.W. BUSH POINTS OF LIGHT AWARDS GALA (CONTINUED)

\$20,000-49,000

Argyros Family Foundation
Bank of America
Lawrence E. Bathgate, II and
Michelle Bengue Bathgate
Comcast NBCUniversal
Fidelity Charitable
Greenberg Traurig, LLP
Larry and Christine Hesse
Herbert and Natalie Kohler
KPMG
Robert Kraft, The New England
Patriots
Michael and Mickie Krzyzewski
Helen Laughery
Dianne Moss
Pamela J. Norley and Donn A. Randall
Overhill Farms Inc.
Gregg and Julie Petersmeyer
Vincent and Denise Puma
The Ralph and Ricky Lauren
Family Foundation
Stone & Magnanini, Smart Family
Foundation of New York
George and Nancy Walker IV
The Walsh Family
The Walt Disney Company
David Williams
Ambassador Joseph and
Isabella Zappala

\$10,000-19,999

Andrew Sabin Family Foundation
Anonymous
Audible
Nancy Brinker
Neil M. and Maria Bush
Citi
Deloitte

Dentons
DSW Entertainment
Michael Eisner, The Eisner Foundation
Fidelco Group, Marc E Berson,
Chairman
David and Karena Kilcoyne
Billy and Angie Lemmons
Marty Rodgers - Accenture
Ed and Patti Rogers
Sterling Volunteers
Universal Peace Federation
Finn and Kim Wentworth

\$2,500-9,999

Anonymous
Anonymous
Anonymous
Anonymous
Phil Anschutz, The Anschutz
Foundation
AZ Therapies Neuroinflammation
Drug Development
Gary Bagley
Hillary and Curtis Baker
Jean Becker
Charlie and Judy Black
Bronfman Hauptman Foundation
Marcia Bullard and
Thomas McNamara
Frank and Joyce Casano
Jennifer Chalsty
Deepak Chopra
Chuck and Sue Cobb
James and Chantelle Collins
Cooper Capital
Leon Cooperman
Edward Cox
Peter and Mary Dawkins
William and Katherine Dewitt
Ambassador Diana Lady Dougan
Richard and Elizabeth Dubin Family

Patrick Durkin
John Edelman and Suzanne Krohn
Doug Edwards
David and Agnieszka Elmaleh
Michael Feng
Joseph Ferraro and Miami
International Holdings
Ron and Julie Finck
Ed and Arlyn Gardner
Ambassador Bruce Gelb
Joseph and Alma Gildenhorn
Bill and Ginny Gormley
Mary Jo Guinchard and
Claude J. Guinchard II
Hallmark Cards, Inc.
Dee and Jimmy Haslam
Adrea Heebe
Evan Heller
John and Margarita Hennessy
Larry and Marianne Hesse
Jennifer Hiller
Ambassador Al and Dawn Hoffman
Jeff Hoffman and Bob Lane
Michael Holtzman
Raymond and Anne Hyer
Edwina and Tom Johnson
Steven and Susan Klinsky
Peter Kuhn and Roxiticus
Foundation
Murray and Lee Kushner
Geoffrey and Katherine Lauprete
David Lauren and
Lauren Bush Lauren
Armand Lembo
William and Paula Marino
MasterCard
Joseph McGowan
Drayton and Elizabeth McLane/
McLane Group
Janice S. McNair
Chip Merlin and Donice Kruger
William F and Alice Merlin



POINTS OF LIGHT

THE GEORGE H.W. BUSH POINTS OF LIGHT AWARDS GALA (CONTINUED)

Dr. Brian and Diane Melley
Adam Moskowitz
Joyce Moss
Courtney and Jim Nantz
National Retail Systems, Inc
Christopher Neary
Michael Noone
John and Laura Overdeck
Marc and Natalye Paquin
Paul, Weiss, Rifkind,
Wharton & Garrison LLP
Penske Corporation
Pfizer, Inc.
Karen Pritzker
Eileen and Leslie Quick
Charitable Fund
Ashley Quinn Fund
Eugene A. Renna
Brian and Pat Reynolds
Cynthia Roy
Gillian Sandler
Craig and Dorothy Stapleton
Gordona and Colleen Strickland
Andrea Teeples
John and Christina Tonzola
Stephanie and Frank Tsuru
Anso Wang and Huey-Chung Tien
Sherrie Rollins Westin and
David Westin
Georgia Natural Gas

\$1,000-2,499

Stuart and Wilma Bernstein
Fred Bush
Susie and Don Evans
David and Jane Ellen Gerstein
Charles and Monika Heimbald
Hidden Pond Foundation
IBM Corporation

Dean and Elizabeth Kehler
The Rev. Dr. and Mrs. Russell
Levenson/ St. Martin's Episcopal
Church
The Colleen & Sam Nunn Family
Foundation
Skinner Family
Pam Wakefield

<\$1,000

Alexandra de Borchgrave
Bayshore Recycling Corp.
Michael Carroll
Robert Crawford
Andrew Feiner
Cordia Harrington
Sean and Britney Jacobus Household
Leora and Steven Levy
Gary and Louise Moss
Linda and Abe Schear
Christine Schoppe
Thorne Family
Joe and Marybeth Walsh
Mike Wiethorn

MISSION INVESTMENT PARTNERS

\$100,000+

Ambassador Hushang and Shahla
Ansary and the Ansary Foundation
Bank of America Foundation
Dentons
Power Corporation of Canada
The Walt Disney Company

\$25,000-99,999

Altria Group
Marc Ganzi and Vertical Bridge
Mr. and Mrs. Johnny Morris and
Bass Pro Shops

\$1,000-24,999

Anonymous
Archie S Wingfield Jr Charitable Trust
Bessemer Trust
David Albritton
Gary Bagley
Marcia Bullard
Marcia Carlucci
Chicago White Sox
Coneway Family Foundation
Nick Costides
David DeRousse
Clare Evert-Shane
Lloyd Ford
Edward Gardner
Michelle Gavin
Andreas Grossman
Maureen Hackett
Donald Hall
Jeffrey Hall
David Harris
Toni Irving
John Kelly
Herbert Kohler
Henry and Paula Lederman
Wayne Levinson
Heidi Magyar
Myra Marlow
Bernie Milano and Sharon Pierson
Chad Oppenheim
Marc and Natalye Paquin
Gregg and Julie Petersmeyer
Richter Family Foundation
Raquel Rodriguez
Norma Schmitz
S&T Bank
Silda Wall Spitzer
Kerry Sullivan
Deborah Thomas
Virginia B. Toulmin Foundation



POINTS OF LIGHT

MISSION INVESTMENT PARTNERS (CONTINUED)

Richard Zuschlag
21st Century Fox

<\$1,000

Anonymous
Vasant Akala
Charlotte Allen
Lee Annis
Henry Armstrong
Scott Arogeti
Aylin Bahar Atvur
Kevin Averill
Anne Baker
Stephen Balkam
Peter Bankoff
Joanna Barber
Joeth Barlas
Jean Becker
Sally Beezley
Susan Biddle
Todd Blakely
Katy Bock
Miranda Bolton
Jonathan Brandt
Brandy Brock
Justin Brown
Aubrey Burrow
Jane Burruss
William Burtch
Scott Cahoy
Melinda Campbell
Marta Canales
Melvin Caradine
Vicki Carroll
Michael Cevette
Terence Chu
Shannon Cisneros

John Clark
Juan Collazo
Donna Coloton
Kathleen and Joe Contrino
Lisa Cornella
Elizabeth Daggers
Susan Daines
Nancy Daly
Gabriel Dambaugh
Zachary D'Argonne
Cynthia DaRosa
Susan Davey
Karen Delaney
Dante de Parma
Erik Depko
Rebecca Desjardins
Meredith Devendorf
Tami DeVito
Kathryn Disinger
Clinton Doerr
Michael Donaldson
Beth Duenke
Jeanine Duke
Linda Durr
Deborah Dwyer
Richard Eisenberg
Loretta Espadas
Todd Etchieson
Masood Farivar
First United Methodist Church
Ann Fischer
Vimal Gajjar
Eileen and Gary Garber
Art Galvan
Leticia Gaytan Guereca
John Geddie
Pradeep Ginjupalli
Joseph Goldman
Nicholas Gonzales
Derrick Grace

Eron Grant
Alexander Jackson
Jenna Jones
Tamar Joseph
Jill Hampe
Roger Hancock
Michael Hanf
Rebecca Harriett
Jeff Harris
J Noland Harvey
Steve Heraty
David Herer
Jeff Holden
Thomas Holker Jr
Soraya Hosein
Laura Howard
Ching Huang
Vivian Huang
Joseph Huertas
Thomas Hutter
Gina Hyde
David James
Rex John
Julie Johnson
Susan Johnson
Alexander Kandalaft
Abraham Karabajakyan
Eileen Kelly
Kim Kendall-Johnson
Jessica Kesler
Fadila Kibsgaard
Sydney Kitson
Daniel Klein
Meagan Klementowski
Cheryl Kortemeier
Kaye Lackey
Tonisha Landry
Robert Lavieri
Margaret Leonhard
Jia Li Lau



POINTS OF LIGHT

MISSION INVESTMENT PARTNERS (CONTINUED)

TuChih Liou
Ronnie Livia
Shay Logan
Rochelle Lostumbo
Judy and Michael Madden
Madison
Celine Macmillan
Elizabeth Malavet
Madden Manion
Cody Marks
Melvin Marmer
Jack McCall
Jo Anne McClendon
Candi McDaniel
Rhianon and David McDevitt
Harold McGill
Vincent McGonagle
Laura McKee
Raymond McLaughlin
Robert Meade Jr
Dana Menkhaus
Martha Meyer
Jamie Millar
Jason Miller
Ceasar Mitchell
Michele Mongiello
Andrew Mora
Karen Morakis
Angela Moses
Chris Mundy
Katherine Murray
Jenne Myers
Joshua Myers
Ardene Nichols
Ted Norstrom
Nelson Nunes
Dean Nunez

Martha Overholt
Jaclyn Padilla
Eric Paisner
Carolyn Panebianco
Alice Parr
Lise Paul
Anne Paull
Theresa Payne
Ferdinand Tugba Pazarbasi
Rock Peterson
Vinayak Potti
Jackie Pray
Gary Pressley
Douglas Preveza
Debra Pumphrey
Paul Ralph
Minna Rasmussen
Michael Redmon
Shawn Reifsteck
Nicola Reta
Mark Richter
Quentin Roach
Carla Ross
Paul Rothman
Beth Rozier
Janet Ruby
Anastasia Sarantos Taskin
Susan Schalk
David Schraeder
Ron Schreck
Amy Schwartz
Kristin and Rich Shimano
Carole Smith
Juan Smith
Mary Beth Sommer
Ted Spenadel
James Squires
Karen Steelhammer
Harvey and Terri Sternberg

Gregg Stowell
Robert Strassburger
Gordon Strause
James Stuckey
Laurie Stukalin
Elizabeth Summerhayes
Jason Sumner
Donna Tamayo
Helaine Tasch
Jillian Tassi
Kimberley Taylor
Debby Tollett
Kevin Trent
Brenda Turley
Nicholas Tziavaras
William Kelly Urban
James Uschkrat
Richard Vandapool
Teresa Vanlandingham
Joe Van Schepan
Doris Vincent
John Wade
Jolene Walker
Karen Wall
Jamie Weatherman
Dean Welch
Byars Wells
William Wiegand
Tammie Wieland
Chase Wilcoxon
Patricia Wilkes
Steven Wittrock
Eileen Wukitch
Jason Young
Michael Ziemann

STORIES OF INDIVIDUAL IMPACT



MARIA ROSE BELDING

When Maria Rose was 15 years old, living in rural Iowa, a well-intentioned donor gave her local food pantry a year's worth of boxed macaroni and cheese. After months, clients were sick of it and after a year it was expiring and going to waste.

Doing some research, Maria Rose found that 50 million Americans used food pantries, yet food pantries discarded \$650 million of food. There had to be a better system. But there wasn't. So she created it.

The MEANS Database, which stands for Matching Excess and Need for Stability, is an interactive website allowing food pantries to coordinate exchanges of excess food items before they spoil.

Since its founding, it has grown to 48 states and Washington DC, with 3,000 partner agencies serving 69 million meals last year, rerouting 2.2 million pounds of food to communities in need across the country.

In September, we recognized with our inaugural George H.W. Bush Points of Light Award for her incredible and innovative contributions

ANTHONY ROBERSON

As a detective in Providence, Rhode Island, Anthony Roberson's job doesn't end when he clocks out of his shift. He believes his job is also to help build and maintain a positive relationship between his city's law enforcement officers and community members.

For this 17-year veteran of law enforcement, creating and implementing community initiatives focused on providing support for Providence's youth is an important part of his life.



For the past six years, Anthony has run the Handshake Initiative. He brings together male role models from all walks of life — college professors, police officers, detectives, correctional officers, educators, business owners, member of the community — to come to the school, with a suit and tie or in their uniform that they work in, to greet the kids in the morning. They cheer them in, give high fives, and set the tone for the day.

Each male role model then gets paired with a group of students who the male role model continues to network with, build with, throughout the school year. I started out with 44 men and it's grown to just about over 200 students in three different cities.

For his work, Anthony was honored with Daily Point of Light Award #6,568.