**POINTS** OF LIGHT Global Volunteerism Journey Report

**APRIL 2018** 

### Our Goals

We set out to inform the capacity building strategy for Points of Light's top Network Affiliates and ultimately grow the number of families volunteering together.

To that end, this report...

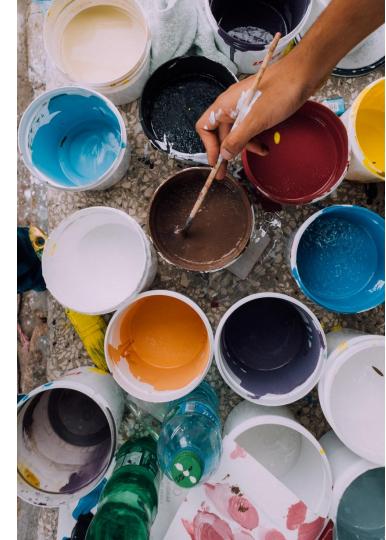


Assesses the global state of volunteerism and key **barriers** to overcome

Identifies the **solutions** and opportunities to increase family volunteering

Prioritize the best ways to **communicate** volunteer opportunities





## Our Global Approach

We conducted a comprehensive volunteer landscape survey focused on volunteer attitudes, behaviors, motivators and inhibitors, that help make the case for best practices in engagement, marketing, communications and outreach, training, and programmatic offerings.

#### Methodology

15 minute online survey suitable for both adults and parent/child pairs

#### Sampling

2500n in total

- 500n United States
- 500n United Kingdom
- 500n France
- 500n Brazil
- 500n Hong Kong

#### Key Subgroups of Interest

Within each country, we interviewed:

- Children age 5-13 (primary school)
- Children age 14-17 (secondary school)
- Adults; ages 18-34
- Adults; ages 35-54

POINTS

Adults; ages 55 and over



### This Report

#### DEFINITIONS

#### VOLUNTEERING

Doing acts of service for other people or organizations willingly and without expecting to be paid. Volunteering can be anything from an organized activity (like a park cleanup or preparing meals for the homeless) to helping a neighbor or a member of your community.

#### FAMILY

Adults: A child (either yours or another person under 18 like a son/daughter, nephew/niece, friend/mentee)

**Children:** Your parent or another caregiver (like a family member, teacher, scout leader, etc.)

#### STATISTICAL ANALYSES

We determined where true differences occurred between groups. The following notations signify that a statistically significant difference was found at 95% confidence.

**Letters:** a/b/c/d/e. Letters are assigned to each market. When a letter is seen after a percentage, it means that the percentage is significantly *higher* than the market that the letter represents.

**Asterisks:** \*. When an asterisk is seen after a percentage, is means that the percentage for that group is significantly higher than the other group.

#### INDEXING

In the audience profile slides, indexing is used to show where each group is higher or lower than total. Green means it is at least 20% higher, red means it is at least 20% lower.



### **Global Truths**

Both adults and children spend their limited free time on activities that are low commitment and allow them to bond with others. While benefitting the community is still a top priority, there is also a desire to personally benefit from the volunteer experience. Many already volunteer with others, presenting an opportunity to focus on the benefits of family time and family bonding.

Word of mouth will help build awareness of volunteer activities and events. Messaging should include simple, direct language. Adults, children, key subgroups, and markets all have different motivators and barriers to family volunteering. A successful approach will tailor to these groups.



### Recommendations

Meet people where they are. Create low

commitment, convenient activities to give adult-child pairs an easier way to get involved. Consider incentivizing people for hosting DIY activities.

#### Emphasize mutual benefits.

Messaging should highlight both the societal benefit and the benefits to the volunteer. Focus on how adults can use their skills in a productive way, and focus on how children can gain new skills.

## Make bonding the focus.

Create activities that allow adults and youth to work together instead of separate activities for different ages.

# Take advantage of pre-existing social groups.

Identify "influencers" in local groups and communities and equip them with ways to promote volunteer activities to their friends and social circles.

# Tailor the messaging to audience.

Employed adults are motivated by activities that will build leadership skills, older children want to build skills for their career, and younger children want the activity to be fun.



Kelton

Uncovering volunteer motivations across our markets starts to shed light on variances, and the eBook series will focus on recommending strategies for each market.

#### What motivates you to volunteer? Ranked by most important

Benefits society• Benefits me					SF.
1	To help others in need•	To help others in need•	To help others in need•	To help others in need•	To help others in need•
2	To make a positive difference in my community•	To make a positive difference in my community•	To gain awareness of causes I care about	To change the world/solve social problems•	To make a positive difference in my community•
3	To use my skills in a productive way	To gain awareness of causes I care about	To demonstrate my values to others	To feel good about myself	To change the world/solve social problems•
4	To gain awareness of causes I care about	To use my skills in a productive way	To change the world/solve social problems•	To gain social skills	To gain social skills
5	To change the world/solve social problems•	To change the world/solve social problems•	To use my skills in a productive way	To use my skills in a productive way	To gain problem solving skills



Base: Family volunteers who serve more than once per year US (n=322), UK (n=408), FR (n=298), BR (n=340), HK (n=392)

M4/M5: Please read each of the statements below and select the 3 that are the most important to you and the 3 that are least important to you when volunteering •Indicates societal benefit



### 1 The global state of volunteerism and key barriers to overcome

- Between one third and one half of adults and children volunteered in the past year and the rate varies globally.
- Both adults and children spend their limited free time on activities that are low commitment and allow them to bond with others.
- Though lack of time is a somewhat unavoidable barrier, people also feel that volunteer opportunities are not accessible. People won't go out of their way to volunteer so opportunities should be convenient.

While almost half of adults and children report volunteering in the past year, only a third of those have volunteered with family.

A whitespace opportunity exists to promote volunteering in all markets, especially in France.

						S.
		(a)	(b)	(c)	(d)	(e)
Ever volunteered	47%	53% (c)	51% (c)	31%	56% (c)	55% (c)
Family volunteered	34%	40% (bc)	29% (c)	20%	40% (bc)	40% (bc)
Adults	17%	20% (c)	15%	10%	24% (bc)	<b>19%</b> (c)
Children 👬 🛣	16%	<b>20%</b> (bc)	13%	10%	<b>16%</b> (c)	21% (bc)



a/b/c/d/e indicates significantly higher differences countries at 95% Base: Total Natural Fallout (n=1500), US NF (n=300), UK NF (n=300), FR NF (n=300), BR NF (n=300), HK NF (n=300) S17. Which of these activities has your child/have you done before? S12. Have you ever volunteered with your parent or another caregiver/with a child?



Helping others falls secondary to other activities people do in their free time. Family volunteering could fulfill the desire to spend time with friends or family.

> Which activity do you spend the most time doing each month? Ranked #1





42%	Time with friends or family	Time with friends or family	39%
12%	Eating out	Outdoor activities	13%
11%	Outdoor activities	Sports	13%
10%	Helping others	Helping others	10%
8%	Sports	Amusement activities	8%
5%	Movies out	Eating out	7%
4%	Amusement activities	Movies out	7%



Base: Total adults (n=1701); total children (n=1266)

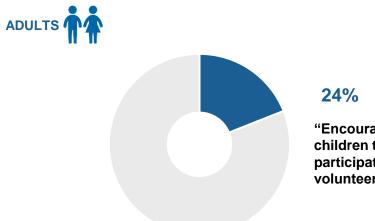
X3: Put the following activities in order of how much time you spend on each per month with #1 being the activity you spend the most time doing each month. Note: Showing percent who ranked 1st





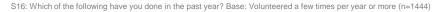
Only 1 in 4 recent volunteers encourage their children to participate in volunteer events.

Thus, an opportunity exists to promote family volunteerism.



"Encourage children to participate in volunteer events"



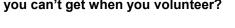




Instead, people prefer other activities that allow them bond with others, adults preferring a more relaxing activity and children preferring a more fun activity.

Volunteer activities should meet the needs people want from their preferred free time activities.

What do other activities give you that you can't get when you volunteer?	• •	
	ADULTS	CHILDREN
More relaxing	39%*	28%
Makes me feel better	28%	27%
Better bonding opportunity	28%	25%
Something everyone likes	23%	22%
Easier or more convenient	23%	20%
For all ages	21%	20%
More social	21%	22%
More fun	21%	29%*
More interesting	14%	20%*
I like telling others about	8%	15%*
Quicker	8%	9%





Base: Total adults (n=1701); children over 13 (n=447)

X4: What does (Ranked #1 in X3) give you that you can't get when you help others or volunteer? Base: Ranked activity other than "helping others" #1 in X3: adults (n=1416), children (n=1092) CONFIDENTIAL | 12 \*Indicates significantly higher differences between adults/children at 95%



Difficulty finding opportunities emerges as a top barrier to volunteering. Educate people on the many ways to currently get involved.

#### What are the top barriers to volunteering?

Among non- or infrequent volunteers

OF LIGHT



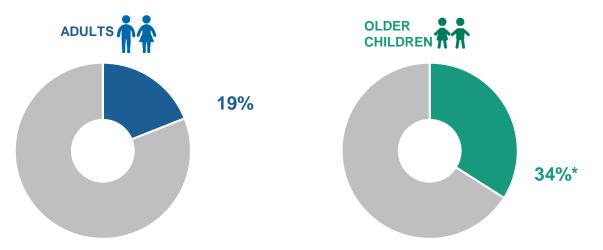
Base: Non- or non-frequent volunteers: adults (n=840); children (n=608) X1: What are the reasons, if any, that you do not volunteer [more often]?



Some (especially older children) would even forgo convenience and would travel a longer distance to volunteer if they could do so with family.

Emphasize the family element of the volunteer activity.

I'll go a longer distance to volunteer for an activity I can do with my family





Base: Total adults (n=1701); children over 13 (n=447) X5: When thinking about volunteering, please select all statements you agree with. \*Indicates significantly higher differences between adults/children at 95%

Keltor

## 2 The solutions and opportunities to increase family volunteering

- While benefitting the community and making an impact are top priorities, there is still a desire to personally benefit from the volunteer experience (especially for children).
- Local volunteer opportunities would pique interest as willingness to participate increases if the activity can be done in/around the home or school.
- Many already volunteer with others, presenting an opportunity to focus on the benefits of family time and family bonding specifically to increase engagement within the household.



Volunteering needs to be mutually beneficial for both society and the volunteer.

Each volunteer event or activity should be linked to personal gains in addition to societal benefits.

#### What motivates you to volunteer? Top two most important





ity	To help others in need	84%*	77%	
society	To make a positive difference in my community	70%*	61%	
	To change the world/ solve social problems	62%*	55%	
	To use my skills in a productive way	62%*	45%	
	To gain awareness of causes I care about	54%*	48%	
	To gain social skills	46%	48%	
	To feel good about myself	46%	48%	
	To gain problem solving skills	38%	38%	
	To meet other volunteers	32%	31%	
me	To demonstrate my values to others	29%	34%*	
	To bond with my family	28%	37%*	
	To meet a volunteering requirement	15%	26%*	
-	To gain leadership skills	13%	18%*	
	To gain skills needed for my career	12%	20%*	
	To be recognized or awarded	11%	16%*	





## This is even more pronounced for children, who are more likely to feel proud (vs fulfilled) after volunteering.

When recruiting children to participate, be sure to mention the benefit they will gain: for older kids – skills for their careers, and for younger kids – fun and bonding time.





M3: Which of the following describe how you feel after volunteering? M4/M5: Please read each of the statements below and select the 3 that are the most important to you and the 3 that are least important to you when volunteering "Indicates significantly higher differences between adults/children at 95%; Indicates societal benefit

Base: Family volunteers who serve once a year or more: adults (n=825); children (n=935)



Take a closer look at these outward and inward benefits of volunteering.

**Outward-facing benefits** 



Play outward showreel

#### Inward-facing benefits



Play inward showreel



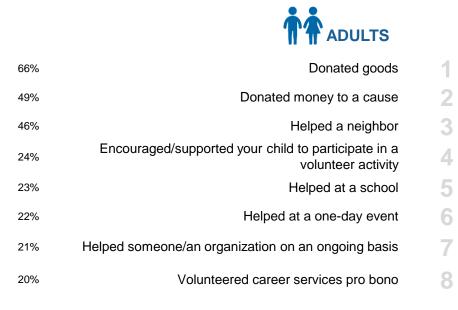
Video response M2: Think about the last time you volunteered. What made you decide to volunteer that day? What did you do? Who did you go with? What impact do you think you had? How did it make you feel?



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Promoting local volunteer opportunities could increase engagement, since more are willing to participate if the activity can be done in/around the home or school. Plan activities in locations where adult-child pairs already interact: in the neighborhood and at school.

Which activities have you done in the past year?





Donated goods	54%
Helped at a school	43%
Helped a neighbor	39%
Helped at a one-day event	31%
Donated money to a cause	28%
Helped at a faith-based activity/event	23%
Participated in/coordinated a fundraising activity to help others in need	23%
Volunteered through/with an established youth organization/program	22%

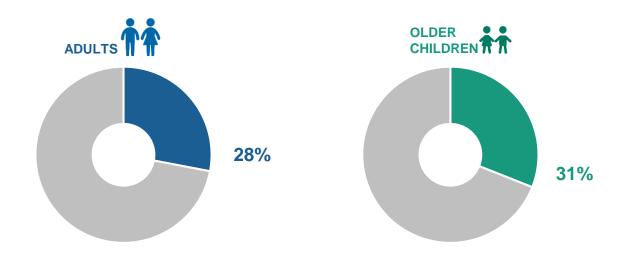


X5: When thinking about volunteering, please select all statements you agree with.



And an opportunity exists to use DIY activities to increase volunteering engagement. Incentivize people for hosting adult-child DIY activities to promote initial involvement.

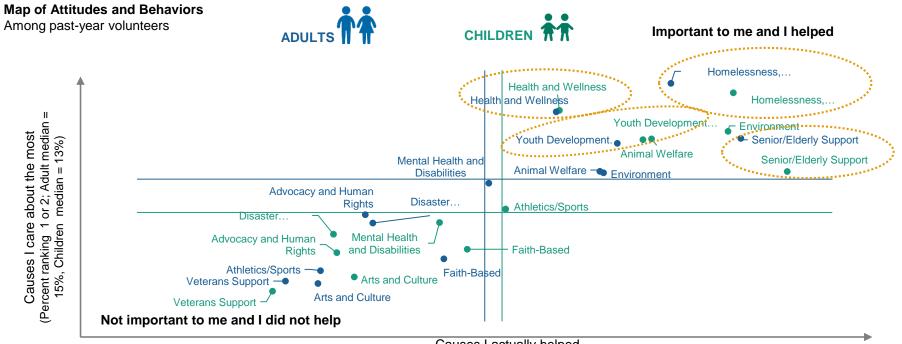
Would you volunteer more if you could do it at home?





Base: Total adults (n=1701); children over 13 (n=447) X5: When thinking about volunteering, please select all statements you agree with. Adults and kids are the most closely aligned on activities relating to Homelessness and Housing, Elderly Support, Wellness, and Youth Development.

Prioritize partnership with organizations that support these causes for adult-child volunteering.



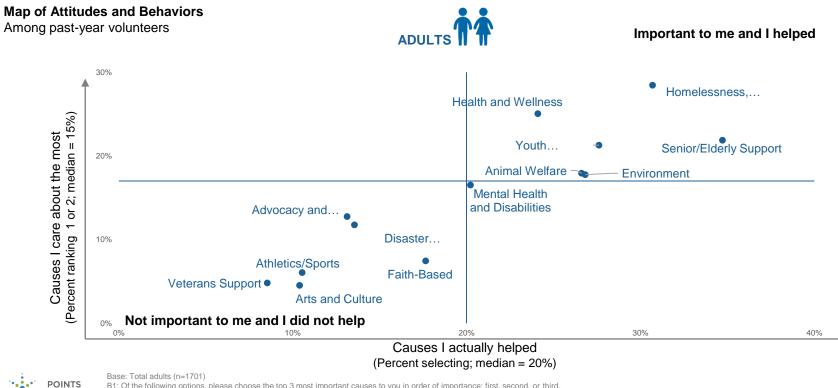
Causes I actually helped (Percent selecting; Adult median =20%, Children median = 21%)

POINTS OF LIGHT

Base: Total adults (n=1701); total children (n=1266) B1: Of the following options, please choose the top 3 most important causes to you in order of importance: first, second, or third Base: Volunteer once a year or more: adults (n=1394); children (n=1084) B3: Which of the following groups have you helped in the past year?



Causes related to Homelessness and Housing resonate strongly with adults.



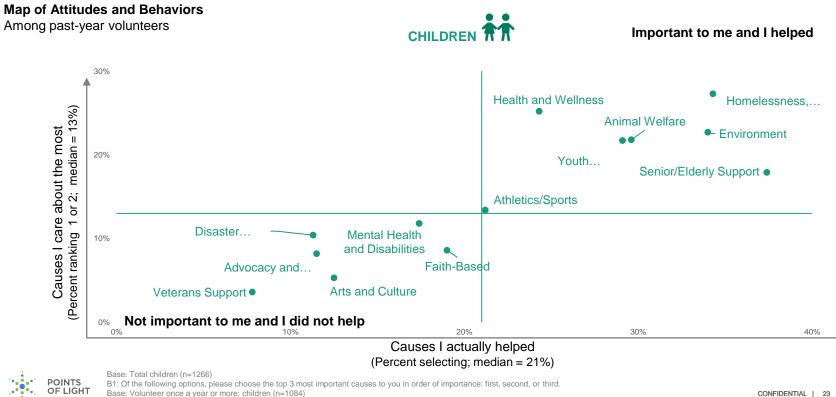
B1: Of the following options, please choose the top 3 most important causes to you in order of importance: first, second, or third Base: Volunteer once a year or more: adults (n=1394)

B8: Which of the following groups have you helped in the past year?

OF LIGHT



While Homelessness and Hunger is still a priority for kids, they are more likely than adults to engage with activities related to Athletics/Sports.



B8: Which of the following groups have you helped in the past year?



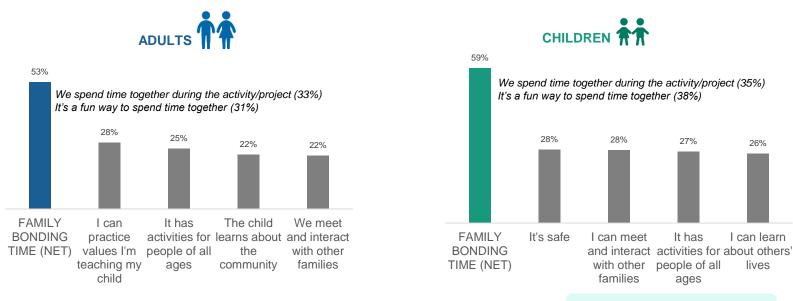
## Engagement with family volunteering is likely to increase if the ability to spend time with family is emphasized.

Create activities that allow adults and youth to work together instead of separate activities for different ages.

#### What motivates you to volunteer with family?

Among current family volunteers

POINTS

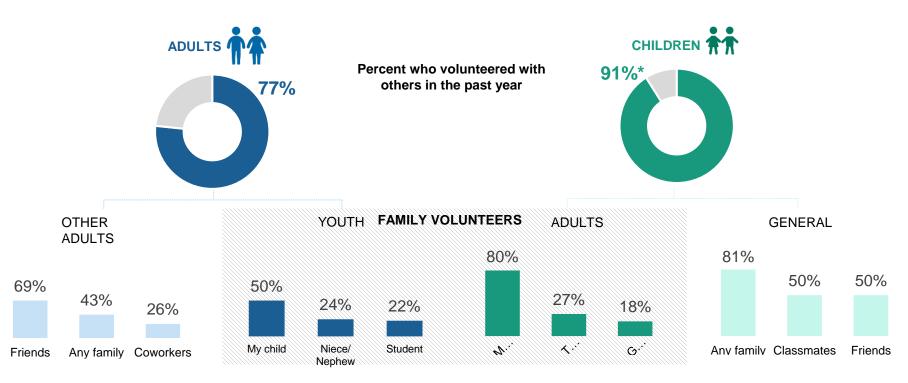


5-13 year old's are more concerned with safety than 14-17 year old's



Volunteering is already a social activity, but only children are actually volunteering with family (likely out of necessity).

Consider increased efforts to target adults for family volunteering activities.





B4: Do you go to volunteer activities/events with others? Base: Volunteer once a year or more: adults (n=1362); children (n=1073) B6: Who else goes with you to volunteer for activities/events? Base: Volunteer once a year or more with others: adults (n=1044); children (n=972) S13: Who have you volunteered with in the past? Base: Current family volunteer: adults (n=952); children (n=1025)

\*Indicates significantly higher differences between adults/children at 95%





# The best ways to communicate volunteer opportunities

An opportunity exists to increase awareness of family volunteering day.

3

Word of mouth is the best way to reach people in their communities, but for nonprofit partners to reach people directly, online is the best option.

People favor language that emphasizes the positive action in a simple way; "helping others" is a phrase that resonates globally.

Word of mouth through social circles will help build awareness, while online channels are best for targeted messaging and education about specific events.

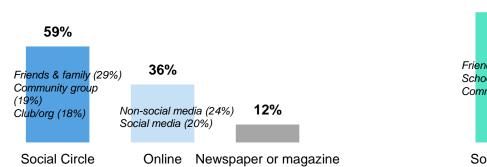
80%

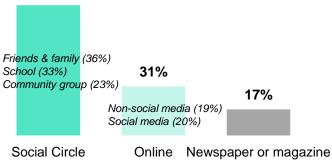
Equip people with ways to promote volunteer activities to their friends and social circles.

How do you typically find out about volunteer activities? Among frequent volunteers

ADULTS



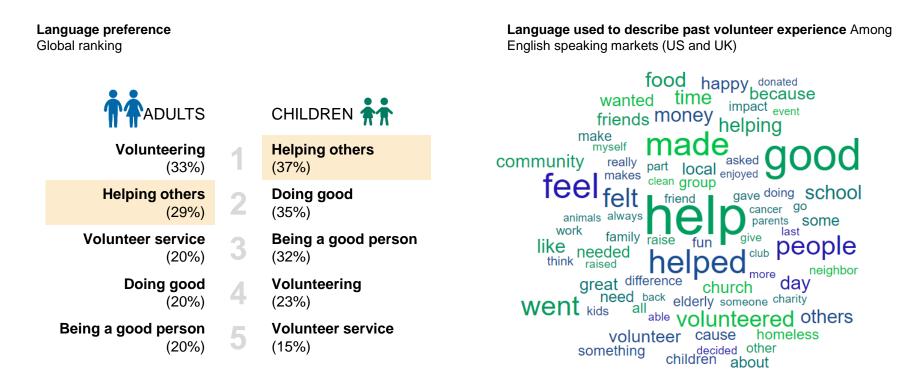








Simple and direct phrases like "helping others" appeal to both adults and children. Messaging to promote volunteering activities should be to the point and clear.





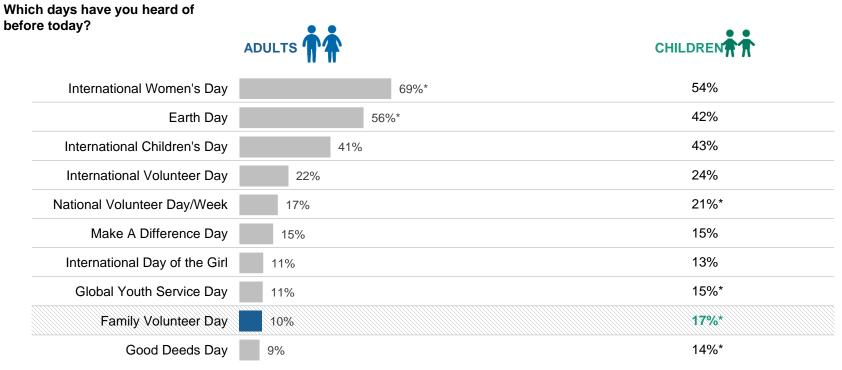
Base: Total adults (n=1701); total children (n=1266)

S19: Select up to three words or phrases you would use to describe activities/events that help others? M2: Think about the last time you volunteered. What made you decide to volunteer that day? What did you do? Who did you go with? What impact do you think you had? How did it make you feel?

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An opportunity to increase awareness of Family Volunteer Day exists globally.



POINTS OF LIGHT

Base: Adults (n=1701); children (n=1266) B2: Please select all of the following days you have heard of before today. \*Indicates significantly higher differences between adults/children at 95%

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## **KEY SUBGROUP PROFILES**

21

Indexing is used on profiles to show where each group is higher or lower than the total. Any number in green is at least 20% higher than total and any number in red is at least 20% lower than total.





ADULT EDUCATION Some High School 7% High School 31% Grad/Vocational School 31% Some College or College Grad 52% Post Grad 11%

VOLUNTEER	FREQUENC		
Once a month or more	43%	Only time	49%
Once – a few times per year	42%	Both money and time	48%
Less than once a year	5%		
Never	10%		

56% of adults are current family volunteers

#### **DEFINING DETAILS**

#### TOP MOTIVATORS

GENERAL

To use my skills in a productive way - **32%** To make positive difference in my community -**42%** 

#### FUTURE CONSIDERATION Will I help a cause or group of people I care about - 56%

#### **BOTTOM MOTIVATORS**

#### GENERAL

To gain skills need for my career - 4% To meet a volunteering requirement - 6% To gain leadership skills - 4%

FAMILY I can learn about others' lives - **16%** It's not a big commitment - 6%

#### TOP BARRIERS GENERAL I don't have the time - 25% It's hard to find the opportunities - 20%

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ADULT EDUCATION Some High School 5% Urban 64% 27% 17% Grad\Vocational Suburbs 12% Some College or 51% Rural 8% College Grad Post Grad

 VOLUNTEER FREQUENC
 VOLUNTEER TYPE

 Once a month or more
 48%
 Only time
 71%

 Once – a few times per year
 37%
 Both money and time
 27%

 Less than once a year
 1%

 Never
 14%

## YOUNGER CHILDREN (5-13)

80% of younger children are current family volunteers

#### **DEFINING DETAILS**

#### TOP MOTIVATORS

GENERAL To meet a volunteering requirement - 13% To bond with my family - 19% To be recognized or awarded - 8%

#### FAMILY

It's not a big commitment – 10% It's a fun way to spend time together - 42%

FUTURE CONSIDERATION Will it be fun - 23% Will I get to spend time with others - 24%

#### BOTTOM MOTIVATORS

GENERAL To use my skills in a productive way - 18%

FUTURE CONSIDERATION Will it be a productive way to spend free time – 22%

#### **TOP BARRIERS**

GENERAL The activities/projects are for people older than me - 18%

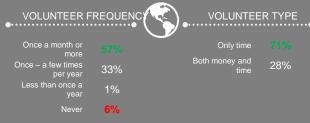
FAMILY Family-friendly opportunities are full before I can sign up - 10% It's less fun - 7%

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ADULT EDUCATION Some High School 7% High School 7% Grad\Vocational School 30% Suburbs 16% Some College or College Grad 50% Post Grad 13%



## **OLDER CHILDREN (14-17)**

83% of older children are current family volunteers

### **DEFINING DETAILS**

#### TOP MOTIVATORS

GENERAL

To gain leadership skills - 8% To gain skills needed for my career - 11% To meet a volunteering requirement - 13%

#### FAMILY

I can learn about others' lives - 28% I can clearly see the impact of my work - 26%

FUTURE CONSIDERATION Will I learn a new skill - 16% Will it be fun - 19%

#### BOTTOM MOTIVATORS

FAMILY I can meet others my own age - 15%

FUTURE CONSIDERATION Will it be convenient with my schedule - 18%

TOP BARRIERS

GENERAL The activities/projects are for people older than me -16%

The activities/projects are not a good use of my time or skills - 11%

FAMILY - \*Low Base Size n=92 Family Friendly opportunities are full before I can sign up - 11% It's hard to find opportunities that have activities for all ages - 27%





ADULT EDUCATION AREA Some High School 9% Urban 55% High School 38% Town 18% GradVocational School Suburbs 17% Some College or College Grad 42% Rural 10%



## LESS INVOLVED VOLUNTEERS

38% of less involved volunteers are current family volunteers

#### DEFINING DETAILS

#### TOP REASONS FOR DOING OTHER THIN

More interesting - 21% For all ages - 21%

#### TRADEOFFS

I'll go a longer distance to volunteer for an activity I can do with my family - 14% It's more important to me to impact my local community than support a national or global cause - 18%

#### VOLUNTEER HOLIDAY AWARENESS

Make a difference day - **9%** Family Volunteer Day - **8%** National Volunteer Day/Week - **12%** 

TOP BARRIERS GENERAL No one has asked or invited me - 28% I don't have the time - 28%

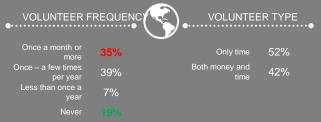
FAMILY It's less fun - 9% I don't know of any family friendly opportunities in my area - 28%







ADULT EDUCATION Some High School 9% Urban 48% High School 35% Town 21% Grad Vocational School 500 Some College or 45% Rural 14% Post Grad 10%



## FAMILY VOLUNTEER INTENDERS

#### DEFINING DETAILS

#### TOP REASONS FOR DOING OTHER THIN

It's easier or more convenient - 23%

#### TRADEOFFS

I'll go a longer distance to volunteer for an activity I can do with my family - 12%

#### VOLUNTEER HOLIDAY AWARENESS

Family Volunteer Day - 6% Good Deeds Day - 7% National Volunteer Day/Week - 12%

TOP BARRIERS GENERAL It's easier to give money than time - 8%

FAMILY It's less fun - 5%







ADULT EDUCATION AREA Some High School 4% Urban 65% High School 25% Town 16% School Suburbs 12% Some College or College Grad 59% Rural 8%

 VOLUNTEER FREQUENC
 VOLUNTEER TYPE

 Once a month or more
 43%
 Only time
 55%

 Once – a few times per year
 43%
 Both money and time
 41%

 Less than once a year
 5%

 Never
 9%

#### DEFINING DETAILS

#### **TOP MOTIVATORS**

GENERAL To gain leadership skills - 7%

FUTURE CONSIDERATION Will it be easy to sign up - 16% Will it be convenient with my schedule - 34% Will take a lot of time - 17%

#### BOTTOM MOTIVATORS GENERAL

To gain skills needed for my career - 4%

FAMILY

I can clearly see the impact of my work - 15% It's well organized - 15% We meet an interact with other families - 18%

FUTURE CONSIDERATION Will I learn a new skill - 10%

#### **TOP BARRIERS**

GENERAL I don't have the time - **32%** It's hard to find opportunities - **22%** It's not convenient - 10%

FAMILY

We don't have time to volunteer together - 26%

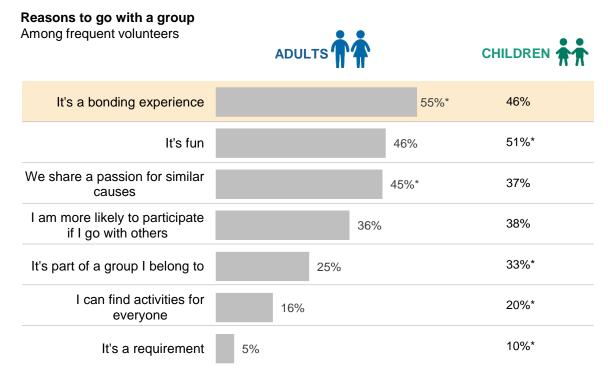
Kelton

## FULL TIME EMPLOYEES

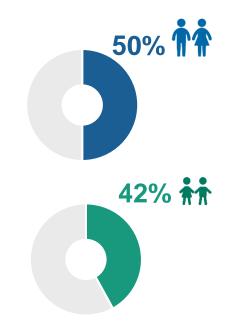
56% of full time employees are current family volunteers



Adults and children are both motivated to volunteer with others for the bonding experience.



Among those who volunteer alone, percent who prefer to go alone because it's easier





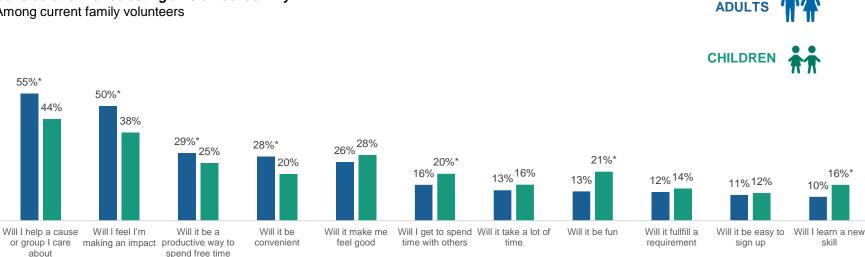
B5: Why do you like to go to volunteer activities/events by yourself? Base: Volunteer once a year or more alone: adults (n=318); children (n=101) B7: Why do you volunteer with others? Base: Volunteer once a year or more with others: adults (n=1044); children (n=972) \*Indicates significantly higher differences between adults/children at 95%



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Societal benefits are more important to adults, while individual benefits (e.g., spending time with others, having fun) are more important to children.

Consideration for selecting a volunteer activity Among current family volunteers



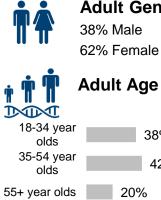


Base: Family volunteers who serve once a year or more: Individuals (n=841); children (n=945) M6: When you are searching and signing up for an opportunity to participate as a volunteer, what are the three most important things you consider? M7: Select up to three attributes that are important to you when you volunteer with family.

\*Indicates significantly higher differences between adults/children at 95%



### Who we talked to



#### **Adult Gender** 38% Male 62% Female

38%

42%



#### Employment

56% Full -Time 16% Part-Time 28% Not Employed/Retired



#### Education

6% Some High School 29% High School/Vocational School Grad 50% Some College or College Grad 15% Post Graduate



POINTS OF LIGHT

#### Children 61% 5-13 years old 39% 14-17 years old

20%

**Parents** 

58% Parent

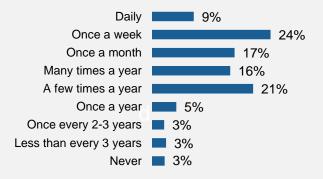
42% Non-parent

#### Urbanicity 59% Urban 16% Suburbs 15% Rural

10% Small city

#### Volunteer Fall Out

#### Frequency



#### Type of Volunteer

56% Only Time 41% Both Money and Time 3% Non-volunteer