

POINTS
OF LIGHT

ANNUAL REPORT 2020



AT POINTS OF LIGHT,
we believe that the most **powerful**
force of change in our world is the
individual — one who makes a positive difference.

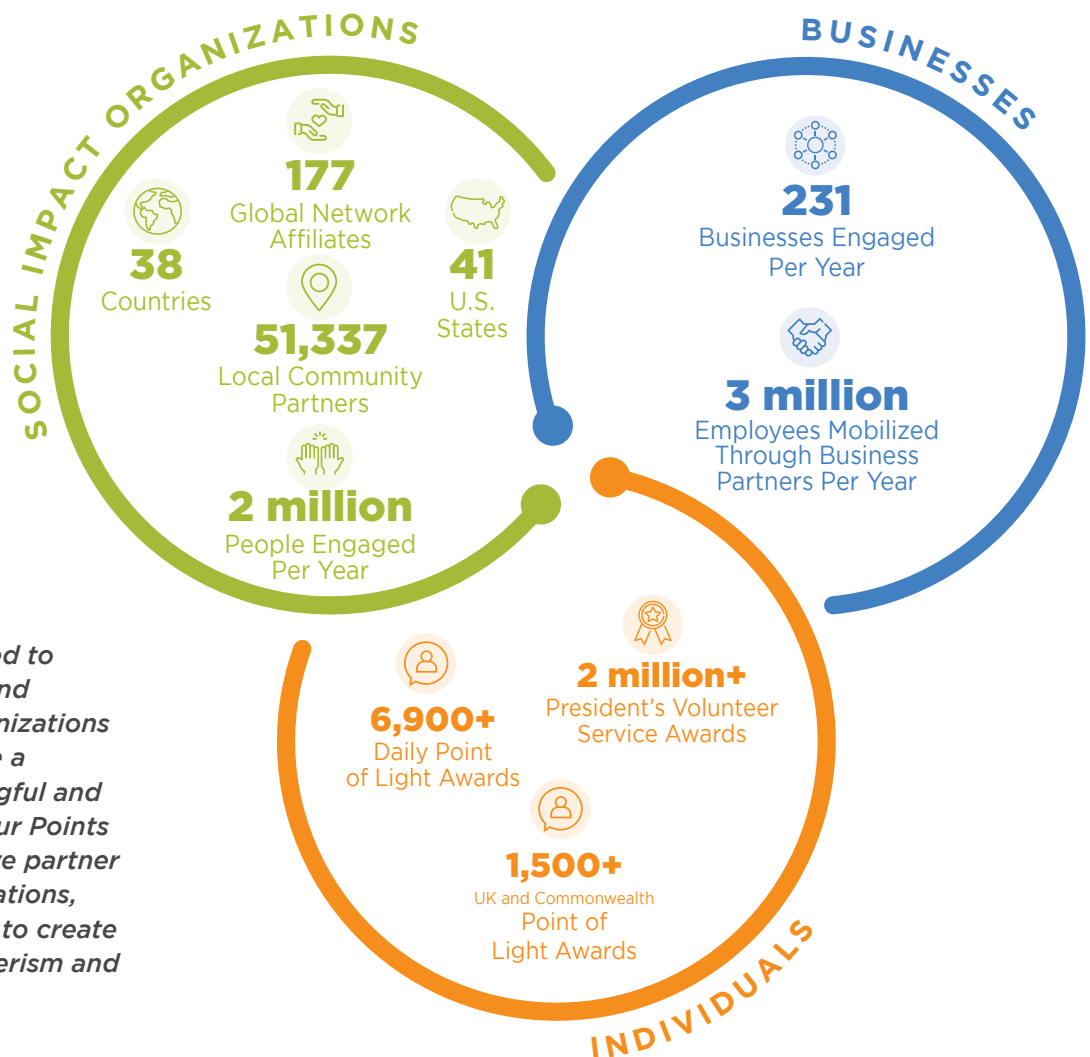
We are a nonpartisan organization that inspires, equips and connects nonprofits, businesses and individuals ready to apply their time, talent, voice, and resources to solve society's greatest challenges. And we believe every action, no matter how small, can have an impact and change a life.

Points of Light is committed to empowering, connecting and engaging people and organizations with opportunities to make a difference that are personal and meaningful. With our global network, we partner with corporations to help them become leaders in addressing challenges and encouraging the deeper civic engagement that our society needs.

Together, we are a force that transforms the world.

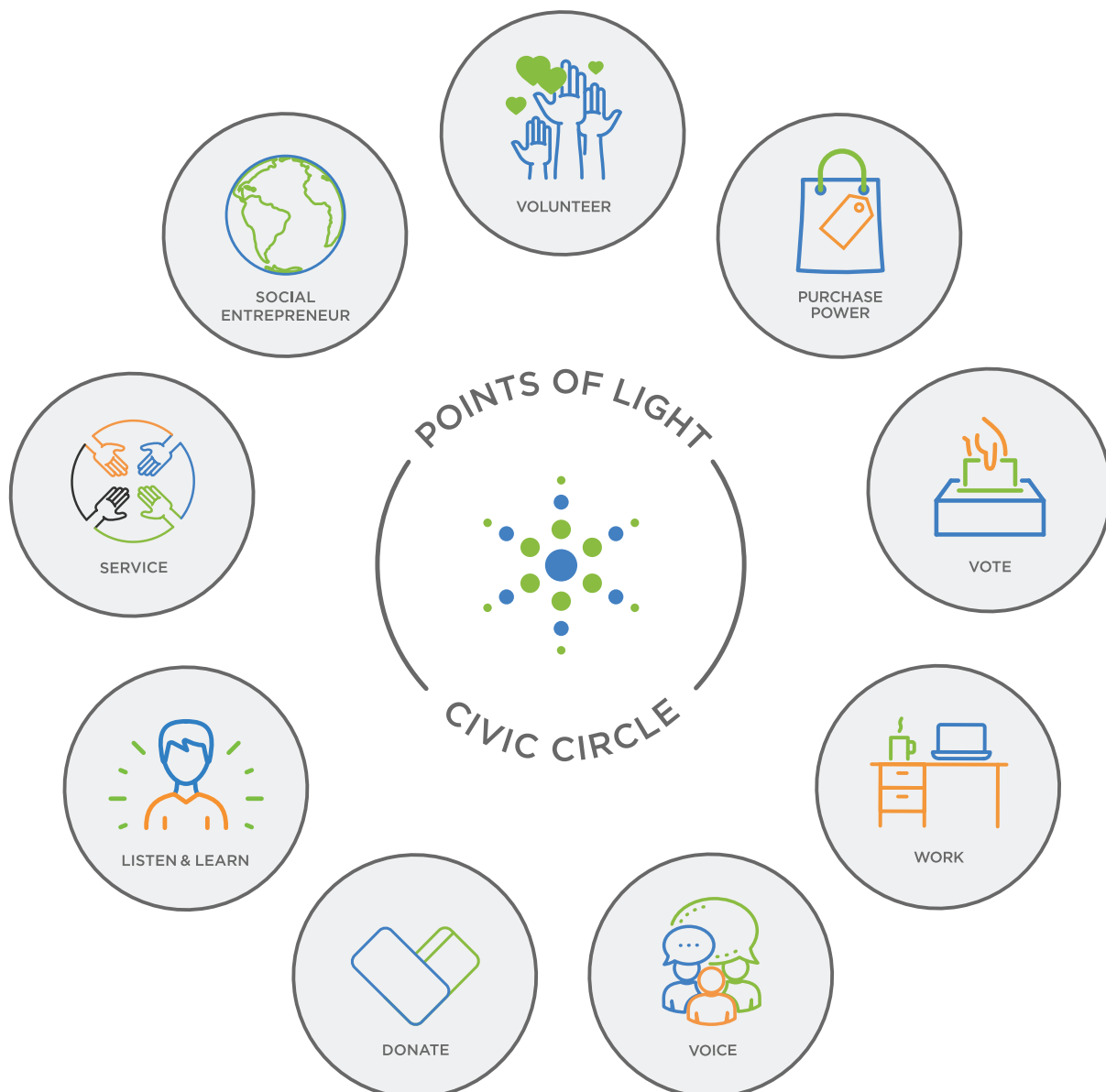
OUR GLOBAL IMPACT

Points of Light is committed to empowering, connecting and engaging people and organizations with opportunities to make a difference that are meaningful and impactful. Together with our Points of Light Global Network, we partner with social impact organizations, businesses and individuals to create a global culture of volunteerism and civic engagement.



THE CIVIC CIRCLE

The Civic Circle helps individuals connect to opportunities and understand that doing good comes in many forms; helps nonprofits prepare for the next wave of engagement by better focusing and communicating their impact; and helps businesses understand and address the expectations of consumers and employees to be socially responsible and civically engaged. This concept continues to be the cornerstone of our work and our strategy.





A LETTER FROM OUR PRESIDENT & CEO

I've long been inspired by the Steve Jobs quote, "If you're working on something exciting that you really care about, you don't have to be pushed. The vision pulls you."

Our work over the past three years of our strategic plan has pulled Points of Light to see a new way of civic engagement. We were resolved in our vision to remove barriers so that every person could live a fully engaged civic life.

When we began that process three years ago, the cornerstone question we asked was, "Do we want to be who we want to be, or will we be who the world needs us to be?" We decided the answer was the latter, and set out about developing the strategic plan that led to our vision of the Civic Century.

We couldn't have imagined then the year 2020 and what it has taught us. This past year, there wasn't a lot of certainty, but we still had clarity in our strategy and mission and saw it coming to life in ways we couldn't have previously imagined.

Being disciplined and detailed in strategic direction isn't always the most glamorous part of our work here in nonprofit. The time spent here doesn't produce the big impact numbers or the huge societal shifts that result from innovative programs. The time spent interviewing our staff, stakeholders, volunteer leaders and others doesn't show on annual reports or Power Points, but when you build your strategy from the inside out, you have a lot more sustainability and it can work under the most trying times.

With our strategy to anchor us, we were able to pivot in nearly every way possible this past year. And it allowed us to continue delivering on our mission and programs, rooted in our belief in the power of people and with the support of our incredible partners who stood by us, pivoted with us or doubled down on our mission. I thank you all for your unwavering support and belief in the ability of people to create positive change, to be lights in their community when times are dark.

As we move forward into more unknown, we do know this: our strategy continues to be the guiding force, and we'll continue to do this diligent, important work so we're ready for whatever lies ahead. We know there will always be uncertainty, but we are clear about where we're headed and could not be prouder of our Global Network, corporate partners and the individuals who have stepped up every day in every way to guide us through the past year.

In service,



Natalye Paquin
President & CEO
Points of Light



A LETTER FROM OUR BOARD CHAIR

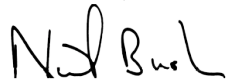
When my dad, President George H.W. Bush, founded Points of Light, he did so because of his unwavering belief in the spirit of people to create change. This year was Points of Light's 30th anniversary, and while it has been incredible to look back at this organization's journey, it's been awe-inspiring to look at Points of Light in context of this past year.

While we all understand the health and economic hardships that 2020 brought, this was the year when we clearly saw dad's vision of a thousand points of light come to life: neighbor helping neighbor, a renewed appreciation for essential workers, and people finding new, innovative ways to help each other even when we couldn't be near each other.

While our 30th anniversary celebrations didn't take place as we had envisioned, we were able to celebrate the true meaning of "points of light" this year – the individuals who brought light in the darkest of times. When faced with uncertainty, divisiveness and physical distance, people brought innovation, love, hope and resolve to solve the pressing issues we faced.

I am so proud to see that after the storm we've been through, Points of Light is still standing strong, rooted in my dad's vision but adapted for the times we're currently in and the challenges we currently face. As we look back on this past year, we are reaffirmed by our mission, our commitment to civic engagement, and the power of our networks.

In service,



Neil Bush
Board Chair
Points of Light



COVID-19 SUPPORT



IMPACT OF GLOBAL NETWORK SUPPORT

Operating in 37 countries means a range of experiences at different times. When our Asian affiliates faced the spread of COVID-19, they were able to best prepare the rest of us for what came ahead.

Points of Light was able to provide two rounds of grants to our Global Network affiliates to continue supporting them throughout the pandemic.

Through a grant from Center for Disaster Philanthropy, we provided \$150,000 in subgrants to 16 of our Global Network affiliates who are leading response programs to meet immediate needs created by the COVID-19 pandemic. Through this grant we also provided Global Network resource sharing and enhanced online search for COVID-19 virtual and at-home volunteer opportunities.



702K+ MEALS DISTRIBUTED



341 TONS OF PACKAGED,
COLLECTED AND DISTRIBUTED
FOOD TO APPROXIMATELY
11,750 FAMILIES IN NEED



372 HUNGER RELIEF PROJECTS



116K+ MASKS DISTRIBUTED



19,500 WELLNESS CHECKS
TO ISOLATED SENIORS IN NEED
TO CONNECT TO SERVICE



CLASSROOM SUPPLIES TO
319 TEACHERS & **510** BACKPACKS



160 WI-FI SMARTSPOTS FOR REMOTE
LEARNING



RECRUITED AND MOBILIZED
71,654 VOLUNTEERS ACROSS
THE **16** LOCATIONS



PROMOTED **6,534** VOLUNTEER
OPPORTUNITIES



DEVELOPED **550** TOOLS, RESOURCES
AND GUIDES ON VOLUNTEERING AND
VOLUNTEER MANAGEMENT DURING
PANDEMICS AND EMERGENCIES

COVID-19 SUPPORT (CONTINUED)

Additionally, Points of Light established the Affiliate Capacity Funding to support Points of Light's Global Network members to implement short-term strategies that build core organizational strength. This funding was available due to shifting the focus on the legacy Donor Advised Fund.

Given the outbreak of COVID-19 in communities where Points of Light affiliates operate, these grants prioritized immediate funding requests for general operating and internal organizational systems. With a pool of funds of \$150,000 available, 11 affiliate members from across the Global Network received funding.

The grants available were meant to strengthen affiliates' capacity to serve their communities and ensure that the affiliates have what they need to deliver on their missions. The specific activities affiliates were able to focus on included:

- Internal Operations (e.g., sustain their capacity to engage volunteers)
- Strategic Relationships (e.g., helped affiliates work better through collaboration or spurred innovation in volunteer recruitment and management practices, with the goal of increasing the number of volunteers)



INDIVIDUAL SUPPORT

While the world was shuttering, we knew the needs of individuals would be greater than ever before. And we also knew there would always be people ready and willing to help. Points of Light curated 320 new volunteer-from-home projects to promote on our volunteer search platform Engage, including 22 DIY project ideas for youth and families.

Points of Light has been a platform leader in connecting volunteers to where they are needed most, showing people that it is possible to volunteer virtually or safely in-person again. Between March and May, more than 580,000 unique users visited our volunteer search engine, Engage, to find opportunities, an increase of 450% over the same period in 2019.

Being able to keep people engaged, volunteering safely and meeting the needs of their communities was critical during this period and we were proud to be the connector for those individuals looking to do good.

“*The ability to filter for remote/virtual opportunities, as well as by distance, skills/interests and issue areas, is quite helpful. Many volunteer opportunity websites only allow you to search for either remote/virtual opportunities or search by distance, but not both. It is wonderful that you are addressing remote/virtual/volunteer from home opportunities that can be narrowed down by community! As noted, there don't seem to be other organizations addressing this problem in a meaningful way and I believe it is a critical issue.*”

Audrey H., Tampa, Florida

PROGRAM NARRATIVES

*Oct. 1, 2019 -
Sept. 30, 2020*



VOLUNTEER FAMILY OF THE YEAR ON GOOD MORNING AMERICA:

With the support of Disney, we honored the first ever Volunteer Family of the Year. The Aguirre Family from Texas delivers meals every single day to homeless individuals in their community. With the help of Good Morning America and a little Disney magic, we were able to surprise them live on television with Mickey Mouse, GMA anchor Will Reeve and our President & CEO Natalye Paquin with a \$20,000 check to support their mission. Additionally, we brought the Aguirres and the top four runners-up to Walt Disney World to celebrate Family Volunteer Day in November 2019 with a parade through Magic Kingdom and a service project in Downtown Disney.

SUPERBOWL WITH VERIZON:

To start the calendar year, we partnered with Verizon and the NFL for “Give One More Sunday,” a call to action for NFL fans to continue making meaningful and lasting contributions to their communities after the season ended. As the nonprofit partner, we used our proprietary search and discovery technology, Points of Light Engage, to provide volunteer opportunities for those searching the campaign website for ways to get involved.

LAUNCHED POINTS OF LIGHT'S COMMUNITY FOR EMPLOYEE CIVIC ENGAGEMENT AND POINTS OF LIGHT COMMUNITY:

This year, being online was more important than ever. Even before anyone had heard the term “COVID-19,” we built an online platform for CSR professionals to connect with and learn from each other and experts. This resource is a one-stop-shop for those looking to build their corporate impact programs. And when we transitioned our conference to an online format, it quickly became the guide for the Points of Light Community, a new community for nonprofit professionals to connect and learn.



GLOBAL VOLUNTEER MONTH:

Our first ever Global Volunteer Month, generously supported by Phillips 66 and The UPS Foundation, launched on April 1, 2020. While the world was changing on a daily basis, we knew it was more important than ever to shine a light on the nonprofits and volunteers who would stand in the gap and fill the needs for those in communities around the world. We uplifted these people's stories through 38 blogs, had more than 40 organizations partner with us, reached over 565,000 people on social media and had 362 media placements, all inspiring others to get involved, learn about virtual volunteering and find new ways to engage and support those who have been life-long volunteers.

PROGRAM NARRATIVES

*Oct. 1, 2019 –
Sept. 30, 2020*

(CONTINUED)

CALL TO UNITE:

The first weekend of May, as the world grappled with the early stages of the COVID-19 pandemic, everyone knew help was needed – financially and emotionally. Tim Shriver and John Bridgeland launched the Call to Unite, and invited Points of Light to be the nonprofit partner. In a 24-hour global live stream event, more than 200 global leaders – from celebrities to spiritual leaders, politicians and every day volunteers, and our very own Board Chair Neil Bush – inspired others to donate and serve their community through Points of Light. Hundreds of people joined Points of Light’s newsletters and tens of thousands searched for volunteer opportunities.

POINTS OF LIGHT YOUTH SUMMIT:

In June, we brought together more than 340 youth for the Points of Light Youth Summit, sponsored by Toyota. The afternoon summit was led by the Points of Light Youth Council and featured speakers who helped youth process the world around them and connect it to civic engagement, youth speakers who talked about the work they are doing, and breakout sessions for youth to connect more directly. Additionally, 10 grants were awarded to young people around the country through the Youth Summit Pitch Contest to help them continue their work.



UNDERSTANDING CIVIC LIFE TODAY – RESEARCH:

In the spring of 2020, Points of Light, in partnership with Carol Cone ON PURPOSE, HART Research and with the generous support of AT&T, conducted research on civic engagement, sampling more than 1,400 adults in the United States representing every generation from Gen Z to the Silent Generation. The research gave a deep insight into the opinions on civic engagement, which issue areas each generation were most interested in, the ways they engage and the most engaged generation. This research formed the basis for future programmatic offerings and provided insights for the sector to use in the future year.



PROGRAM NARRATIVES

Oct. 1, 2019 -
Sept. 30, 2020

(CONTINUED)



CORPORATE ACTIVATIONS:

Points of Light continued to work with many corporate partners to help their employees engage in volunteer and service opportunities in new and different ways. We were resolved to let people know we could help them pivot when necessary.

- While 2020 looked different in many ways, Activision Blizzard was ready to step into this new world facing new restrictions and different concerns to activate their 7th Annual Veterans Day of Service. In addition to the nine Activision Blizzard offices participating across the United States and Canada, seven Call of Duty League teams also joined in this year's remote volunteering for the first time.

Many Zoom calls later, with nine Points of Light Global Network affiliates leading the way, 419 unique volunteers were able to create 457 needed items for veterans living in their respective communities. These items ranged from no-sew blankets, hats and scarves as well as homemade stockings filled with needed toiletries and training toys for service dogs assisting veterans in their daily lives. Being unable to volunteer in person sure didn't stop the enthusiasm and the dedication these volunteers have for the veteran community.

Jenny Konkin, president & co-founder, Whole Way House, The Veterans Manor, shared, "The fact that you are honoring veterans and that you're having a day of service for our veterans will mean so much to them, and these gifts will mean so much to just know that people haven't forgotten them just because of their socioeconomic status. You are still honoring them so I want to say thank you from the bottom of my heart for taking the time to do this."

- Points of Light has been delighted to partner with Alexion to create impactful days of service, engaging employees in unique service opportunities. In 2020, the 5th Annual Alexion Global Week of Service was held Sept. 21-25, and Points of Light and our Global Network affiliates had the pleasure of working with their employees on service projects in Brazil, Ireland, Spain and Japan. With the support of Global Network affiliates Atados, Volunteer Ireland, Voluntariado y Estrategia and Hands on Tokyo, 427 Alexion employees were engaged, benefitting 27 community partners and directly impacting 1,472 beneficiaries. Due to the COVID-19 pandemic, the projects were either fully virtual or at home projects. The projects ranged from the Ireland office working with 11 NGOs in a virtual business advice program to 749 mask cases created in Japan to benefit local senior and children's homes to recorded videos of inspiration for 230 families with young children in palliative care in Spain. Overall, although things looked differently this year, all of the projects were very successful and the employees enjoyed the opportunity to connect with their communities. In the words of one of the Alexion volunteers, "It was amazing to see what good can be achieved over a Zoom call!"

EVENT HIGHLIGHTS



Shreyaa and Esha Venkat

OUR RESOLVE TO CONNECT AND INSPIRE

- **Points of Light Conference:** Like many other events this year, due to the impact of COVID-19, the Points of Light Conference went virtual! Thanks to the generous support of our sponsors, including our Presenting Sponsor UPS, we were able to make our online conference experience free to our attendees – and open it up to more than 8,000 registrants. Speakers included Bob Johansen, distinguished fellow at Institute for the Future; Larry Keeley, president and co-founder of Doblin, Inc.; and David Brooks, New York Times columnist and chair of the Weave project. In addition, we had multiple days of online workshop sessions for social impact professionals learning to adjust to our new normal.
- **The George H.W. Bush Points of Light Awards Livestream Celebration:** In a year with so many challenges, Points of Light was excited to have the opportunity to shine a light on people who made an incredible difference this year. Through our annual awards, we honored the spirit and legacy of our founder, George H.W. Bush, and presented the awards to Hamdi Ulukaya, founder and CEO of Chobani, founder of Tent Partnership for Refugees; Marc and Lynne Benioff, co-founder, chair & CEO of Salesforce, co-chairs of TIME; Captain Sir Thomas Moore, founder, The Captain Tom Foundation; and Shreyaa and Esha Venkat, co-founders, Nest4Us.

Marc Benioff



Lynne Benioff



Captain Sir Thomas Moore



Hamdi Ulukaya



INSPIRATION



Jason Farmer

30TH ANNIVERSARY OF THE DAILY POINT OF LIGHT AWARD

November 2019 was the thirtieth anniversary of the first Daily Point of Light Award. To honor and celebrate this milestone, we went back to Memphis, where the very first award was given. This time, we honored Jason Farmer, a Memphis native and long-time volunteer at St. Jude Children's Research Hospital. Serving many roles throughout the years, Jason is currently vice chairman for the St. Jude Spirit of the Dream, an annual Black History Month event celebrating the achievements of African-Americans who embody the lifesaving work of St. Jude and its founder, Danny Thomas. He helped get the event established, playing an influencer role that encouraged others to get involved. Jason continues to shine a spotlight on the history of Memphis and St. Jude Children's Research Hospital, a relationship that's deeply intertwined, and brings a bright spirit and hope to both through his volunteer work.

INSPIRATION HONOR ROLL

In addition to honoring The George H.W. Bush Points of Light Award honorees, we wanted to recognize the everyday individuals who brought inspiration and hope to others in 2020. We recognized people like Ava Reinfeld and Steve Delman, two senior corps members who, despite being in a high-risk population, delivered meals to homebound individuals multiple times a week. We honored Heather Staples, who recruited 300 volunteers to make thousands of masks for frontline health care workers when her brother shared there was not enough PPE at his hospital. We celebrated Nolan Smith, director of basketball operations at Duke University, for serving as a community leader, using his voice to ensure all protests in Durham remained peaceful and volunteering with BLAST and the Brotherhood Focus Group, a Duke basketball alumni group which has focused on voting initiatives, equality and education on systemic racism. These individuals are just a few examples of the people who make this year just a little bit easier for people and inspired others to do the same.



INSPIRATION

(CONTINUED)

GLOBAL NETWORK STORIES

Moments of crisis call on leaders to be adaptive, resilient and proactive. Our Points of Light Global Network spent the year doing exactly that. Here are a few stories from around the world showing how they were able to deliver on their mission when they were needed most.

- **HandsOn Hong Kong** immediately recognized some of the more nuanced impacts of remote learning on school-aged children. They had volunteers refurbish laptops to learn at home and utilized skills-based volunteers to help facilitate virtual tutoring for children with special needs and hearing-impaired learners.
- **Activate Good** (North Carolina, USA) partnered with local nonprofit Oak City Cares for Operation Hand Up to make a deep impact for their clients experiencing temporary or long-term homelessness. Without access to technology in public libraries or other institutions that are currently closed due to the COVID-19 pandemic, these clients have been unable to complete applications for support that affect their ability to survive and sustain themselves during these challenging times.
- **TimeHeroes** (Bulgaria) worked with volunteers to reach out and support others during isolation. Volunteers used professional skills to help with psychological consultations, crisis budgeting and more.
- **HandsOn Atlanta** focused their efforts on food insecurity in the Atlanta area. Prior to the pandemic, 1 in 6 Georgia children were not getting enough to eat and the needs have significantly increased. Partnering with the Atlanta Community Food Bank and Atlanta Public Schools, they mobilized 800 volunteers to serve 600,000 pounds of food to 8,250 families.



HandsOn Hong Kong



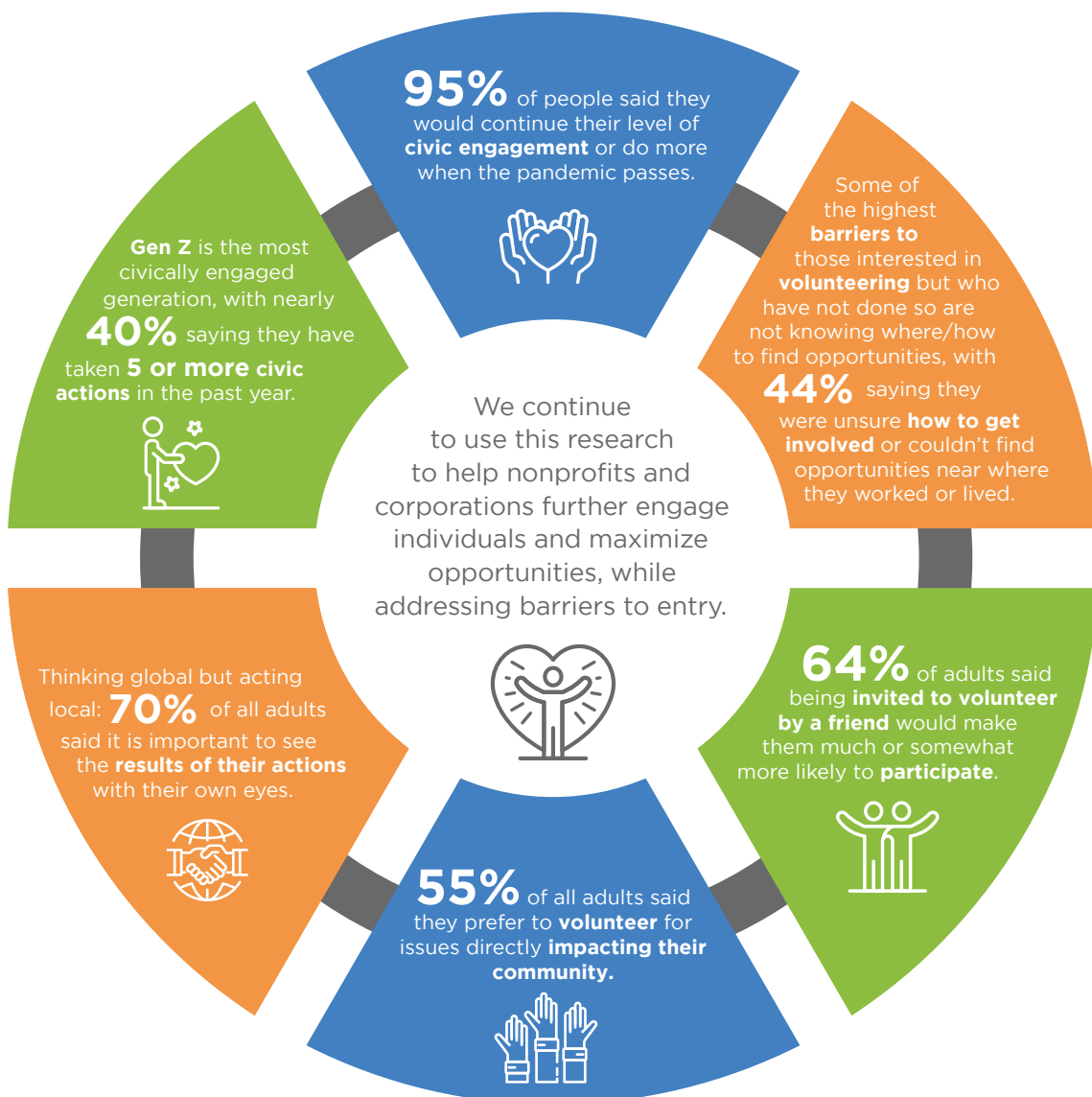
TimeHeroes



HandsOn Atlanta

CIVIC LIFE TODAY RESEARCH

Knowing that civic engagement and Points of Light's Civic Circle is at the center of all we do, we had the opportunity to understand how this plays out in real life. In the spring of 2020, Points of Light, with our partners Carole Cone ON PURPOSE and Hart Research, and with generous support from AT&T, conducted research to get the pulse of civic engagement in the United States. Surveying more than 1,400 individuals from every generation from Gen Z to the silent generation, we were able to get an understanding of trends in civic engagements. Here's what we found.



“ I think when people think of ‘change’, and impacting the world in a positive light, they reach big, not realizing how much work and effort can be put into their own communities to implement a positive change and environment. Start in your own community and branch out from there.

(26-year-old female) - quote from theQualBoard



POINTS OF LIGHT

THE POINTS OF LIGHT GLOBAL NETWORK

Activate Good - USA
Boston Cares - USA
Business Volunteers Unlimited - USA
Caring Choices - USA
Chicago Cares Inc. - USA
City of Bloomington Volunteer Network - USA
Giving DuPage - USA
HandsOn Athens - USA
Hands On Atlanta - USA
HandsOn Broward - USA
HandsOn Greater Portland (UW) - USA
HandsOn Greater Richmond - USA
Hands On Greenville (UW) - USA
Hands On Hartford - USA
HandsOn Kansas State - USA
HandsOn Miami - USA
Hands On Nashville - USA
HandsOn New Orleans (UW) - USA
HandsOn Northwest North Carolina - USA
HandsOn River Region - USA
HandsOn Texarkana - USA
HandsOn Twin Cities - USA
L.A. Works - USA
Long Island Volunteer Center - USA
New York Cares - USA
OneOC - USA
PATH Volunteer Center - USA
Seattle Works - USA
The Stakeholders, Inc. - USA
The Volunteer Center, a program of the Round Rock - USA
Area Serving Center - USA
The Volunteer Center of the Triad - USA
The Volunteer Center of United Way of Yellowstone County - USA
United Way HandsOn Birmingham - USA
United Way of Acadiana Volunteer Center - USA
United Way of Central Carolinas (Hands On Charlotte) - USA
United Way of Central Indiana Volunteer Center - USA
United Way of Collier and the Keys - USA
United Way of East Central Iowa - USA
United Way of Greater Chattanooga - USA
United Way of Greater St. Louis Volunteer Center - USA
United Way of Johnson & Washington Counties - USA
United Way of King County - USA
United Way of Northwest Georgia Volunteer Center - USA
United Way of Palm Beach County Volunteer Center - USA
United Way of Utah County - USA
Volunteer Alexandria - USA
Volunteer Arlington - USA
Volunteer Center of Cedar Valley - USA
Volunteer Center of Lehigh Valley - USA
Volunteer Center of Lubbock - USA
Volunteer Center of South Jersey - USA
Volunteer Center of Story County - USA
VolunteerCNY - USA
VOLUNTEER Hampton Roads - USA
Volunteer Houston - USA
Volunteer New York! - USA
Cincinnati Cares - USA
Community Foundation of the Lowcountry - USA
Hands On Asheville-Buncombe (UW) - USA
Heart of West Michigan United Way Volunteer Center - USA
Leadership Memphis - USA
NonProfitConnect - USA
United Way for Southeastern Michigan - USA
Volunteer Fairfax - USA
Volunteer Prince William - USA
Business Volunteers Maryland - USA
Cape Fear Volunteer Center - USA
Genesee Serves (UW) - USA
HandsOn Bay Area - USA
HandsOn Central California - USA
HandsOn Sacramento - USA
HandsOn San Diego - USA
HandsOn Suburban Chicago - USA
HelpLine Center - USA
Pittsburgh Cares - USA
The Service Collaborative of WNY - USA
United Way HandsOn Suncoast - USA
United Way of Northeast Florida - USA
United Way of the Dutchess-Orange Region - USA
VolunteerNow - USA
Hands On Orlando - USA
HandsOn Blue Ridge / Council of Community Services - USA
United Way of Southwest Michigan - USA
United Way of Greater Portland - USA
United Way of Northern New Jersey - USA
United Way of San Antonio and Bexar County - USA
United Way of the Lakeshore Volunteer Center - USA
Volunteer Center of Burlington County Inc. - USA



THE POINTS OF LIGHT GLOBAL NETWORK (CONTINUED)

HandsOn Central Texas - USA
HandsOn Greater Phoenix - USA
Jersey Care - USA
United Way of Central Iowa - USA
United Way of Volusia-Flagler Counties - USA
Volunteer Lenawee! - USA
United Way of Inner Wisconsin - USA
Montgomery County Volunteer Center - USA
Spark the Change Colorado - USA
The Volunteer Center of Northeast Metropolitan Chicago - USA
Metro United Way Volunteer Connection - USA
Volunteer East Tennessee - USA
HandsOn Maui - USA
Volunteer Ventura County (UW of Ventura County) - USA
Volunteer KC (UW of Greater KC) - USA
VolunteerLEON - USA
Center for Volunteer and Nonprofit Leadership - USA
Our Health, Inc. - USA
The Volunteer Center of Santa Cruz County - USA
Volunteer Connections Montcalm-Ionia Counties - USA
Volunteer Delaware - USA
Capital Area United Way Volunteer Center - USA
Asociacion Civil Trabajo Voluntario - Peru
Atados - Brazil
Benenova Paris - France
CAF Charitable Foundation for Philanthropy Development - Russia
Do Something Good - Malaysia
Empact - Singapore
Fundacion Hazloposible - Spain
Glasswing International - El Salvador, Honduras, Costa Rica, Dominican Republic, Guatemala, Nicaragua, Panama, Colombia and Mexico
HandsOn Bogota - Colombia
HandsOn China - China
HandsOn Hong Kong - Hong Kong, SAR
HandsOn London - United Kingdom
Hands On Manila Foundation, Inc - Philippines
Hands On Tokyo - Japan
Indorelawan - Indonesia
MilanoAltruista - Italy
Netherlands Cares - Netherlands
Pro Vobis - National Resource Center for Volunteering - Romania
Regionalne Centrum Wolontariatu - Poland
RomAltruista - Italy
Ruach Tova - Israel
Samen Voor Eindhoven - Netherlands
The Silver Shadow (HandsOn CDMX) - Mexico
Time Heroes Foundation - Bulgaria
Trieste Altruista - Italy
Voluntariado y Estrategia - Spain
Voluntarios de Panamá - Panama
Volunteer Canada - Canada
Volunteering Culture Korea - South Korea
Volunteering Hungary - Centre of Social Innovation - Hungary
Volunteer Ireland - Ireland
Charities Aid Foundation Southern Africa - South Africa
Ethelon - Greece
iVolunteer - India
Pro Bono Lab - France
National Volunteer & Philanthropy Centre - Singapore
Community Link ABQ - USA
Foothills United Way Volunteer Connection (INow United Way Mile High) - USA
Lake County Cares - USA
RochesterCares, Inc. - USA
Capital Area United Way Volunteer Center - USA
United Way of Greater Stark County - USA
United Way of Greater Toledo - USA
Skylands RSVP & Volunteer Resource Center - USA
United Way of Snohomish County Volunteer Center - USA
Volunteer Fort Wayne/Volunteer RSVP - USA
United Way of Southern Nevada - USA
The Volunteer Center of Monterey County (United Way) - USA
HandsOn Battle Creek (United Way) - USA
United Way of Larimer County Volunteer Center - USA
United Way of the Greater Dayton Area - USA
The Volunteer Center of United Way of Lake County - USA
Volunteer Connections - USA
United Way of Monmouth and Ocean Counties - USA
United Way of Northwest Vermont Volunteer Connection - USA
Valley United Way - USA
Volunteer Intergenerational Center - USA
Pontis Foundation - Slovakia
ACT Volunteer Center - USA
United Way of Central Massachusetts Volunteer Center - USA
United Way of Central Oklahoma Volunteer Center - USA
United Way of Greater Philadelphia & Southern New Jersey - USA
United Way of York County - USA
Curacao Cares - Curacao
Killeen Volunteers - USA
Pass It Along - USA
Volunteer Center Serving Howard County - USA



A LETTER FROM OUR CHIEF FINANCIAL OFFICER

Dear Friends,

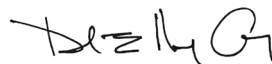
Points of Light is truly grateful to the many donors and partners who share our commitment to inspiring, equipping and mobilizing people to take action that changes the world. Your generosity gives us the strong foundation to drive lasting, meaningful change in communities around the globe.

In fiscal year 2020, overall revenue was US \$15.6 million. In addition, we received US \$5.7 million, which will be recognized as revenue in the future when contractual conditions are met. The organization felt the negative impact of the COVID-19 pandemic, nevertheless, we maintained our commitment to our employees and stakeholders while maximizing opportunities to sustain our mission. We continue to invest in programs that drive meaningful engagement and impact. These programs engage corporate employees in the communities where they live and work; build the capacity of nonprofits to maximize the impact and effectiveness of volunteers; uplift the stories of today's civic and volunteer leaders; and equip future generations to lead and lend support to causes they care about.

Organizational expenses were US \$14.7 million, reflecting our ongoing commitment to be diligent stewards of the resources provided to us. Our program expenses account for 63% of our total expenses, including grants made to our affiliates around the world to bring the power of people to solve issues in their communities.

This year presented challenges unlike any before, but with our continued commitments from our partners, funders and donors, we were able to support our Global Network, uplift stories of change and help bring the power of people to bear where it is needed most. Our financials continue to show that we are rooted in a solid strategy that is relevant and necessary and that we continue to deliver impact that matters. Thank you for your continued support.

Thank you,



Robert E. Herrera
Treasurer and CEO





POINTS OF LIGHT

POINTS OF LIGHT FOUNDATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION (*)

Assets

Cash and Cash Equivalents	\$	3,595,772
Investments at Fair Value		8,786,864
Receivables		305,740
Other Assets		4,254,131
Total Assets	\$	16,942,507

Liabilities

Total Liabilities	\$	10,816,414
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Net Assets

Without Donor Restrictions	\$	(1,445,901)
With Donor Restrictions		7,571,994
Total Net Assets	\$	6,126,093
Total Liabilities and Net Assets	\$	16,942,507

(*) Points of Light Foundation's auditors have expressed an unqualified opinion on our September 30, 2019, consolidated financial statements. The financial statements include associated notes that are essential to understanding the information presented herein. The full set of statements and notes is available at Points of Light's website, pointsoflight.org

POINTS OF LIGHT FOUNDATION CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (*)

Revenue

Corporate Partnership	\$	6,751,415
Contributions		3,279,841
Special Event		1,553,758
Program Service		1,193,070
Annual Conference		951,189
Membership Dues		904,193
Other		705,373
Donated Goods and Services		235,090
Total Revenue	\$	15,573,929

Expenses

Program Expenses:

Recognition, Youth, and Family	\$	3,721,747
Capacity Building		2,489,459
Corporate Solutions		2,478,362
Other		495,966
Total Program Expenses	\$	9,185,534

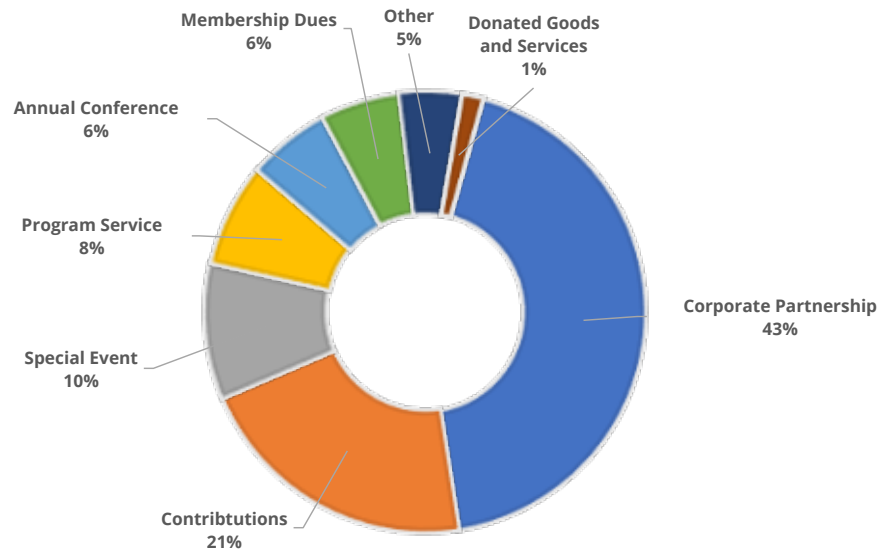
Supporting Expenses:

Management and General	\$	4,305,408
Fundraising		1,177,553
Total Supporting Expenses	\$	5,482,961
Total Expenses	\$	14,668,495



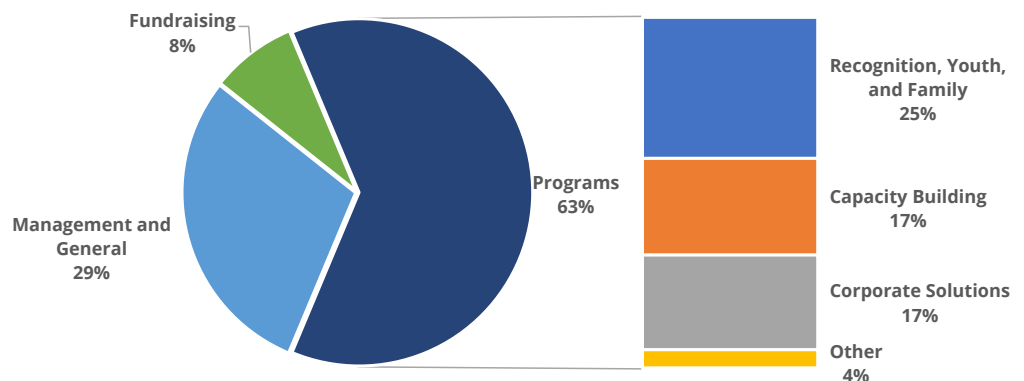
POINTS OF LIGHT

POINTS OF LIGHT FOUNDATION FY2020 CONSOLIDATED FINANCIAL INFORMATION



Revenue

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POINTS OF LIGHT

SPONSORSHIP & COMMUNITY IMPACT PARTNERS

\$1M+

AbbVie
Starbucks Coffee Company
The UPS Foundation

\$100,000-999,999

Activision Publishing Inc.
Altria Group, Inc.
American Express
AT&T
Bank of America Foundation
The Coca-Cola Company
Center for Disaster Philanthropy
Dow Chemical Company
Fidelity Charitable
Fidelity Investments
The Home Depot Foundation
JPMorgan Chase & Co.
KPMG
L'Oréal USA
Mondel z International
Phillips 66
Prudential
Snap Inc.
UBS Wealth Management
Verizon
Vertex Pharmaceuticals, Inc.
Visa U.S.A. Inc
The Walt Disney Company

\$50,000-99,999

AARP
Alabama Power Company
The Embassy of the State of Qatar
in the United State
The Ambassador of the State of
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Alexion Pharmaceuticals
Booz Allen Hamilton
Capital One

Charles Schwab, Inc.
Deloitte
KeyBank
Medidata Solutions
PepsiCo, Inc
Target Corporation
Wasserman Foundation

\$25,000-49,999

Amazon
Arconic Foundation
Comcast NBCUniversal
General Mills
General Motors
Howmet Aerospace Foundation
Liberty Mutual Group
Marriott International, Inc.
Nationwide Mutual Insurance Company
Pfizer, Inc
Tailored Brands
Under Armour
UnitedHealth Group
U.S. Bank
Warner Bros. Entertainment Inc.
Wells Fargo Bank

\$10,000-24,999

Atrium Health
Abbott Laboratories
Atrium Health
Blackbaud
Citi
Clif Bar, Inc
Cox Enterprises
HPE
New York Life
Pitney Bowes
Regeneron
S&P Global
State Street Corporation
United Way of America

\$2,500-9,999

Dollar Days

<\$1,000

Glen Friedman
Relevance Advisors

MISSION INVESTMENT PARTNERS

\$250,000+

American Express
Marc and Lynne Benioff

\$100,000-249,000

The Embassy of the State of Qatar
in the United States
The Ambassador of the State of Qatar
H.E. Meshal Bin Hamad Al-Thani and
Mrs. Al-Thani
AT&T

Bank of America Foundation
Mark Cuban Foundation
Marie and Andy Unanue

\$50,000-99,999

Ronnie C. Chan
Patricia and Victor Ganzi
The UPS Foundation

\$20,000-49,000

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Comcast NBCUniversal
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Natalie and Herb Kohler
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Power Corporation of Canada
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Marty Rodgers
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\$2,500-9,999

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<\$1,000

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Sheila O'Loughlin
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Lashae V. Ortiz
Outreach Inc.
Stephen Paniagua
Beth Pann
Leslie Paris
Jan Paris
Paypal Giving Fund
Prasanthi Persad



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San Lorenzo Community Church
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